

McArthur-Burney Falls Memorial State Park



# CONCESSIONS ANNUAL REPORT

*Fiscal Year 2006/07*

## Director's Statement

### Concessions Annual Report 2006/07

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California State Parks continue to offer the most diverse natural, cultural, and historical recreational opportunities within California. With over 278 park units, citizens and visitors to California are able to experience unique and treasured resources through activities such as hiking trails in redwood forests; exploring ocean tide pools along pristine beaches; fishing off historical piers; kayaking through rivers, lakes and estuaries; touring historic mining towns, magnificent mansions and museums, and learning the ways of native cultures and early settlers of this great State.

During fiscal year 2006/07, through efforts of the Concessions Program, more than 25 new or renewed contracts and operating agreements were executed to sustain and enhance the wide range of recreation services available to park visitors. Such contracts include an agreement to collaborate with the City of Grover Beach to fund and build a new lodge at Pismo State Beach, a contract with Travelocity to sell on-line park passes, contracts for various interpretive tours statewide, and beach concessions along the San Diego Coast. Additionally, tent cabins were opened at McArthur-Burney Falls State Park and rehabilitation of historic structures in Old Town San Diego were started. Overall, concession activities contributed over \$11 million in revenue to the Department, an increase from last fiscal year's record.

State Parks concessionaires not only generate considerable revenue, but play a critical role in providing the necessary support to carry out the Department's mission to enhance recreational opportunities. This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of the State Park concession activity during the past fiscal year. We hope you find it informative and useful.

Ruth Coleman  
Director



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## Section A Concession Program Summary Fiscal Year 2005/06 and 2006/07

Section A contains statistical and graphical comparisons of Concession Program activity between fiscal years 2005/06 and 2006/07. Components include tables and charts that reference contracts and operating agreements by geographic location, number of contracts, gross sales and rents to State Parks. The charts support the success of concession operations in terms of increased revenue generation this fiscal year. Concessions with the highest contribution in rent to the State include Asilomar Conference Grounds, Old Town San Diego SHP and Crystal Cove SP.



## CONCESSION PROGRAM SUMMARY

### Fiscal Years 2005/06 and 2006/07

DIVISION DISTRICT	NON-PROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES (FOR-PROFIT ONLY)		RENTAL REVENUE (FOR-PROFIT ONLY)	
			2005/06	2006/07	2005/06	2006/07	2005/06	2006/07
<b>NORTHERN:</b>								
Diablo Vista	2	6	5	3	647,608	891,183	542,666	547,677
Marin	0	2	5	7	2,007,075	2,251,289	260,851	335,330
Mendocino	3	0	4	4	259,222	243,853	25,429	25,253
Monterey	4	1	5	6	23,621,227	26,278,820	2,483,886	2,904,475
North Coast Redwoods	0	0	1	1	4,652	3,610	466	361
Northern Buttes	0	0	6	5	4,878,746	4,967,475	453,335	412,900
Russian River	0	1	1	1	42,970	54,710	2,345	2,917
San Luis Obispo Coast	0	5	5	6	9,762,486	10,441,632	1,184,897	1,275,059
Santa Cruz	2	2	6	6	706,120	822,727	152,827	178,696
Sierra	1	3	4	5	2,664,876	2,570,176	655,675	629,955
<b>NORTHERN TOTALS:</b>	12	20	42	44	44,594,982	48,525,475	5,762,377	6,312,623

**CONCESSION PROGRAM SUMMARY**  
**Fiscal Years 2005/06 and 2006/07**

DIVISION DISTRICT	NON-PROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES (FOR-PROFIT ONLY)		RENTAL REVENUE (FOR-PROFIT ONLY)	
			2005/06	2006/07	2005/06	2006/07	2005/06	2006/07
<b>SOUTHERN:</b>								
Angeles	0	11	7	8	456,465	682,388	46,178	64,418
Capital	0	3	2	2	1,164,669	1,112,153	53,868	52,368
Central Valley	4	0	20	22	4,161,014	4,569,554	230,361	224,743
Channel Coast	0	3	5	5	510,429	576,423	64,585	69,767
Colorado Desert	0	3	3	3	109,980	93,609	8,641	8,603
Gold Fields	3	3	20	23	2,104,908	2,041,197	662,911	553,878
Inland Empire	1	1	2	3	924,918	897,565	60,824	69,010
Orange Coast	0	3	5	4	1,218,815	6,073,229	218,406	268,217
San Diego Coast	4	4	27	32	16,644,251	16,145,234	2,827,904	2,876,878
<b>SOUTHERN TOTALS:</b>	12	31	91	102	27,295,449	32,191,352	4,173,678	4,187,882

**CONCESSION PROGRAM SUMMARY**  
**Fiscal Years 2005/06 and 2006/07**

DIVISION DISTRICT	NON-PROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES (FOR-PROFIT ONLY)		RENTAL REVENUE (FOR-PROFIT ONLY)	
			2005/06	2006/07	2005/06	2006/07	2005/06	2006/07
<b>OHMVR:</b>								
Hollister Hills	0	0	2	1	228,051	597,567	17,034	44,817
Hungry Valley	0	0	1	1	319,243	350,232	38,310	42,035
Oceano Dunes	0	0	11	10	4,396,638	5,032,738	282,306	327,770
Twin Cities	0	1	6	4	1,453,715	1,537,168	96,212	94,945
<b>OHMVR TOTALS:</b>	0	1	20	16	6,397,647	7,517,705	433,862	509,567

## CONCESSION PROGRAM SUMMARY

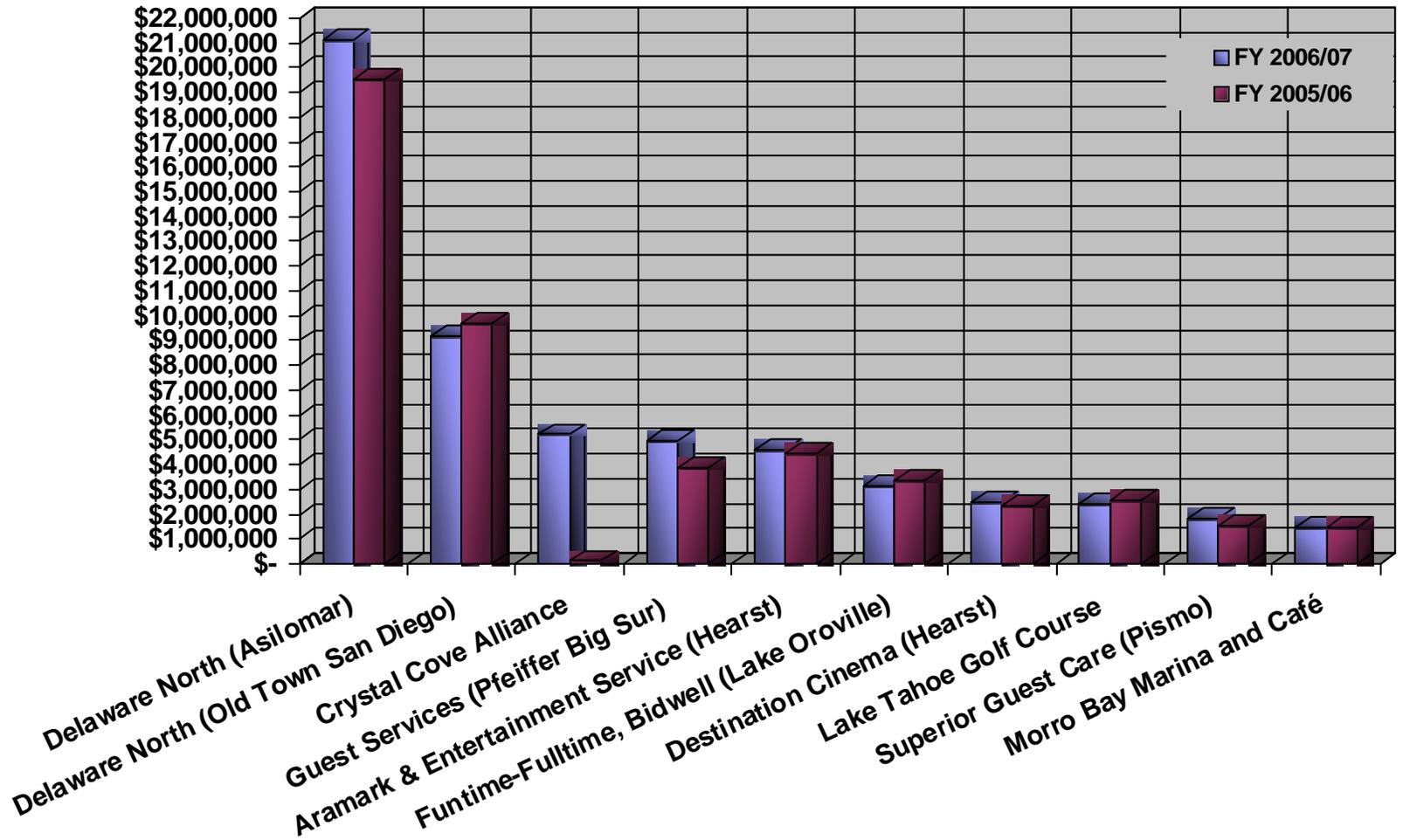
### Fiscal Years 2005/06 and 2006/07

DIVISION DISTRICT	NON-PROFIT AGREEMENTS	OPERATING AGREEMENTS	FOR-PROFIT CONTRACTS		CONCESSION SALES (FOR-PROFIT ONLY)		RENTAL REVENUE (FOR-PROFIT ONLY)	
			2005/06	2006/07	2005/06	2006/07	2005/06	2006/07
<b>VARIOUS:</b>								
Statewide	0	0	3	1	147,314	481,955	121,091	363,023
<b>VARIOUS TOTALS:</b>	0	0	3	1	147,314	481,955	121,091	363,023
<b>PROGRAM TOTAL RECAP</b>								
<b>NORTHERN TOTALS</b>	12	20	42	44	\$ 44,594,982	\$ 48,525,475	\$ 5,762,377	\$ 6,312,623
<b>SOUTHERN TOTALS</b>	12	31	91	102	\$ 27,295,449	\$ 32,191,352	\$ 4,173,678	\$ 4,187,882
<b>OHMVR TOTALS</b>	0	1	20	16	\$ 6,397,647	\$ 7,517,705	\$ 433,862	\$ 509,567
<b>VARIOUS TOTALS</b>	0	0	3	1	\$ 147,314	\$ 481,955	\$ 121,091	\$ 363,023
<b>PROGRAM TOTAL</b>	24	52	156	163	\$ 78,435,392	\$ 88,716,487	\$ 10,491,008	\$ 11,373,095

# CONCESSION PROGRAM SUMMARY

## Fiscal Years 2005/06 and 2006/07

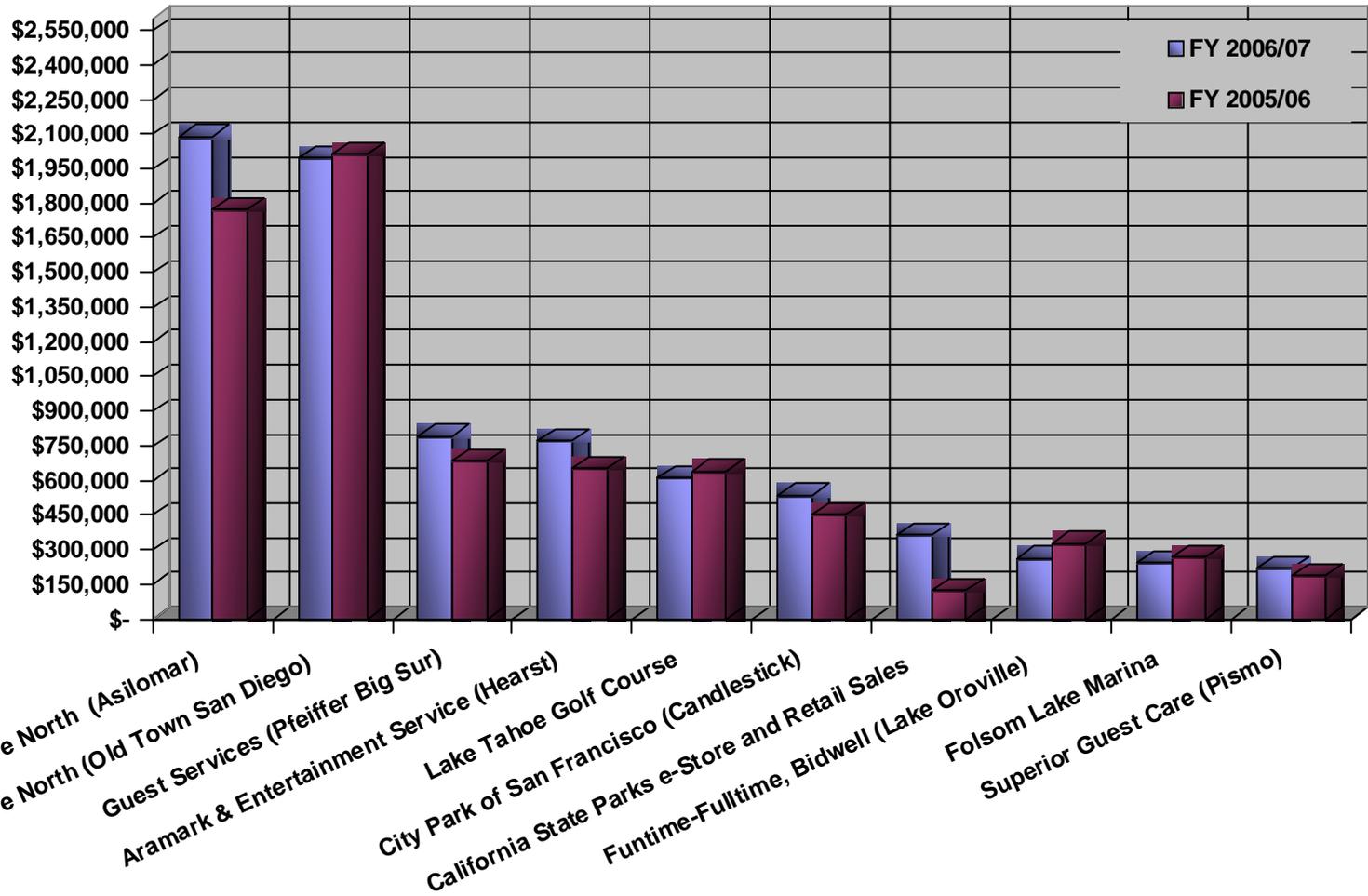
**MAJOR CONCESSION CONTRACTS  
FISCAL YEARS 2005/06 AND 2006/07  
GROSS SALES**



# CONCESSION PROGRAM SUMMARY

## Fiscal Years 2005/06 and 2006/07

### MAJOR CONCESSION CONTRACTS FISCAL YEARS 2005/06 AND 2006/07 RENTS PAID TO STATE

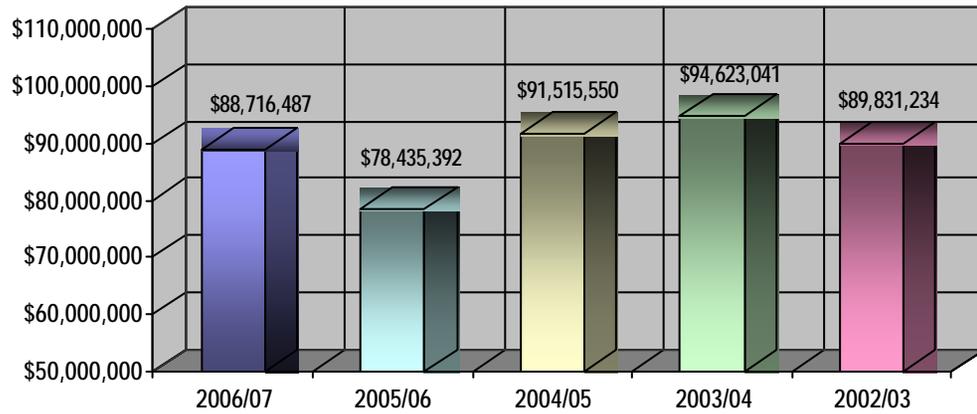


# CONCESSION PROGRAM SUMMARY

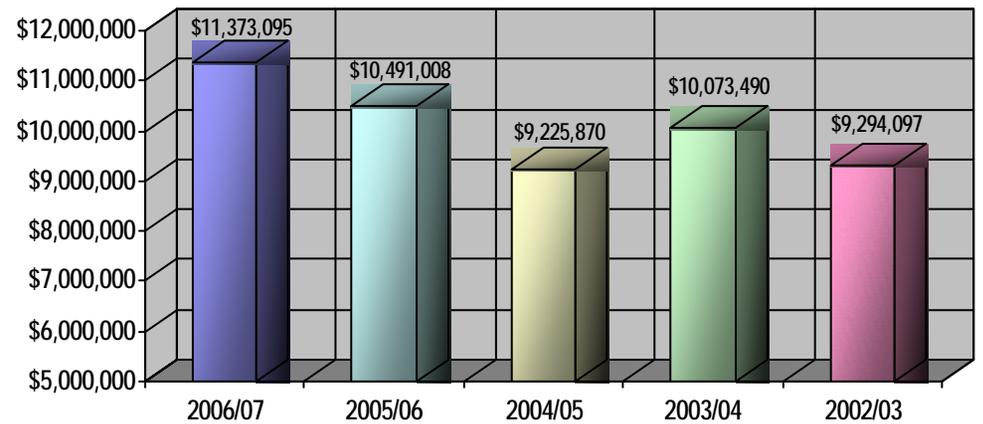
## Fiscal Years 2005/06 and 2006/07

### FIVE YEAR COMPARISON CHART

**CONCESSIONAIRE SALES**



**CONCESSIONAIRES' RENT TO STATE**



## Section B State Parks Concession Contracts Fiscal Years 2005/06 and 2006/07



Section B presents a comparative analysis of concession businesses that operated in California State Parks during fiscal years 2005/06 and 2006/07. A summary of terms and revenues for each concession contract is presented in alphabetical order by park unit. Revenue figures include gross sales and rental payments as reported by the concessionaire.

Reported rents include monthly rental payments and may include late fees, past rents due, rental abatements, and other adjustments. Reported rents do not include capital investments, housekeeping, security and maintenance costs.

**Note: “NA” denotes information was either not applicable or data unavailable at time report was published.**

# ANNUAL CONCESSION LISTING AND REVENUE STATEMENT

## Fiscal Years 2005/06 and 2006/07

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Andrew Molera SP		<b>District:</b> Monterey			
Molera Horseback Tours of Big Sur	05/06/2003	\$2,000/month or 12% of monthly gross receipts, whichever is greater.		<b>2005/06</b>	<b>2006/07</b>
Gray, Cindy	05/06/2013		Sales:	\$189,651	\$218,292
Horseback riding tours	10 years		Rental:	\$23,580	\$24,025
<b>Park Unit:</b> Angel Island SP		<b>District:</b> Marin			
Alcatraz Cruises	04/01/2007	15% of gross collected for Angel Island portion of tour fee. \$1.00 per bicycle. Concessionaire to collect DPR use fees (\$2.50/child; \$3.50/adults over 13). 2% of gross for dock maintenance.		<b>2005/06</b>	<b>2006/07</b>
Alcatraz Cruises,	03/31/2008		Sales:	NA	\$91,348
Alcatraz/Angel Island tours & ferry service	1 year		Rental:	NA	\$13,703
<b>Blue and Gold Fleet Ferry Service</b>					
Duckhorn, Ron	06/01/1999	2% of monthly gross receipts for dock maintenance and 15% of monthly gross receipts for rental fee, plus collection of day use fees remitted to State. 2005/06 sales includes day use fees.		<b>2005/06</b>	<b>2006/07</b>
Ferry service from San Francisco	05/31/2009		Sales:	\$832,510	\$579,452
	10 years		Rental:	\$170,351	\$202,158
<b>Milton McDonough</b>					
McDonough, Milton	01/01/1992	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month, plus collection of day use fees remitted to State.		<b>2005/06</b>	<b>2006/07</b>
Ferry service from Tiburon	12/31/1993		Sales:	\$360,173	\$542,050
	month to month		Rental:	\$42,224	\$55,106

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Angel Island SP		<b>District:</b> Marin			
Urban Park Concessionaires	09/01/1989	Food, beverage, retail and catering: 2% of 1st \$150,000 plus 3% of next \$100,000, plus 5% of next \$250,000, plus 7.5% of next \$250,000, plus 10% of all over \$750,000 of annual gross receipts; audio interpretive tours: 5% of 1st \$100,000, plus 10% of over all \$100,000; tram tours: 5% of \$250,000 plus 10% of all over \$250,000; bicycle rentals: 10% of gross receipts.		2005/06	2006/07
Koeberer, John	08/31/2009		Sales:	\$796,112	\$976,059
Tours, food and retail sales	20 years		Rental:	\$46,202	\$59,668
<b>Park Unit:</b> Anza-Borrego Desert SP		<b>District:</b> Colorado Desert			
California Overland	04/01/2005	\$1,000/year or 10% of all gross receipts, whichever is greater.		2005/06	2006/07
Rafetto, Joseph	03/31/2007		Sales:	\$27,902	\$65,630
Off road vehicle tours	2 years		Rental:	\$2,791	\$6,330
<b>Park Unit:</b> La Casa Del Zorro Desert Resort		<b>District:</b> Russian River			
McCullough, James	06/01/2007	\$1,000/year or 10% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Interpretive tour services	05/31/2012		Sales:	\$46,465	\$4,725
	5 yrs w/5 yr option		Rental:	\$4,650	\$473
<b>Park Unit:</b> Armstrong Redwoods SR		<b>District:</b> Russian River			
Armstrong Woods Pack Station	09/01/1996	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.		2005/06	2006/07
Ayers, Laura & Jon	08/31/2006		Sales:	\$42,970	\$54,710
Horseback riding tours	10 years		Rental:	\$2,345	\$2,917

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Asilomar SB</b>		<b>District: Monterey</b>			
Delaware North Parks Services at Asilomar	06/01/1997	\$1,000,000/year or 8.61% of annual gross receipts up to \$14.93 million, plus 25% of annual gross receipts over \$14.93 million, whichever is greater. 5% of annual gross receipts for facility improvements. \$486,000/year for DPR operational support.		2005/06	2006/07
Sheridan, Patrick	05/31/2007		Sales:	\$19,534,002	\$21,111,916
Asilomar Conference Grounds	10 years		Rental:	\$1,774,284	\$2,088,419
<b>Park Unit: Auburn SRA</b>		<b>District: Gold Fields</b>			
American River Concession Outfitters	03/01/2007	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants. FY 2005/06 rents were generated from preceding contracts that expired 12/31/06. FY 2006/07 rents reported for 39 different concession contracts.		2005/06	2006/07
Various,	12/31/2007		Sales:	NA	NA
Whitewater recreation	9 months		Rental:	\$319,852	\$227,513
Auburn Boat Club	01/01/2007	\$50/month or 10% of monthly gross receipts excluding gasoline sales, whichever sum is greater.		2005/06	2006/07
Brun, John	09/30/2008		Sales:	\$901	\$1,836
Slip and mooring rentals	1 year 9 months		Rental:	\$485	\$294
P.S. Photos	05/01/2005	\$25/month or 5% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Spiers, Peter	08/31/2005		Sales:	\$19,964	\$2,023
Photography service	month to month		Rental:	\$419	\$101
Rafter's Toe	05/01/2005	\$100/month or 5% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Keuzberg, Derry	09/30/2005		Sales:	\$60,955	\$71,742
Raft towing service	month to month		Rental:	\$3,047	\$2,200

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Auburn SRA		<b>District:</b> Gold Fields			
Zupo Photography	05/01/2005	\$25/month or 5% of monthly gross receipts, whichever is greater. No operations were reported in 2006/07.		2005/06	2006/07
Zupo, Ben	08/31/2005		Sales:	\$2,097	NA
Photography service	month to month		Rental:	\$105	NA
<b>Park Unit:</b> Benbow Lake SRA		<b>District:</b> North Coast Redwoods			
Benbow Yacht Club	06/15/2005	10% of monthly gross receipts.		2005/06	2006/07
Richardson, Max & Sheila	09/15/2007		Sales:	\$4,652	\$3,610
Boat & bicycle rentals	1 Year 3 Months		Rental:	\$466	\$361
<b>Park Unit:</b> Big Basin Redwoods SP		<b>District:</b> Santa Cruz			
Urban Park Concessionaires	01/01/1986	\$12,000/year or 12.5% of annual gross receipts up to \$200,000, plus 15% of annual gross receipts over \$200,000, plus \$16/tent cabin/night, plus 13% of annual gross receipts for pay showers, whichever is greater. \$2/tent cabin/night for maintenance. Contract award pending.		2005/06	2006/07
Koeberer, John	12/31/1998		Sales:	\$551,868	\$576,290
Campstore, gift shop, tent cabins	month to month		Rental:	\$133,199	\$138,790
<b>Park Unit:</b> Bolsa Chica SB		<b>District:</b> Orange Coast			
Bolsa Chica Beach Concession Group	01/01/2003	\$20,000/year or 12.5% of gross receipts from April-September and 6% of gross receipts from October-March except for catering services which is 15.5% of gross receipts. Amendment extended the contract to 6 yrs with option to renew for another 5 years.		2005/06	2006/07
Begakis, Mike	12/31/2009		Sales:	\$158,525	\$143,425
Beach stand	6yrs w/5yr option		Rental:	\$20,916	\$18,701

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Bothe-Napa Valley SP		<b>District:</b> Diablo Vista			
Triple Creek Horse Outfit	07/01/2003	\$350/month for each month of operation or 10% of first \$3,500 of monthly gross receipts plus 12% of all monthly receipts over \$3,500, whichever amount is greater. Reporting changes in 2006/07 resulted in more accurate sales and rents figures, previously estimated.		2005/06	2006/07
Ellis, Erin	06/30/2008		Sales:	\$85,901	\$65,555
Horseback rides	5 yrs w/5yr option		Rental:	\$47,773	\$7,571
<b>Park Unit:</b> Candlestick Point SRA		<b>District:</b> Diablo Vista			
City Park of San Francisco	01/01/1993	92% of monthly gross receipts, less lighting expense costs.		2005/06	2006/07
Leonadakis, Nick	12/31/1997		Sales:	\$492,707	\$776,893
Event parking	month to month		Rental:	\$453,292	\$534,523
<b>Park Unit:</b> Carlsbad SB		<b>District:</b> San Diego Coast			
JP's Surf Camp	10/01/2006	\$1,500/year or 15% of gross receipts, whichever is greater, during the months of June, July and August. All other months the minimum rent is 15% of gross receipts only.		2005/06	2006/07
Pierce, Jonathan	09/30/2007		Sales:	NA	\$5,047
Surf school	1 year		Rental:	NA	\$1,500
<b>Park Unit:</b> Carnegie SVRA		<b>District:</b> OHMVR			
Motomart at Carnegie	10/01/1991	\$800/month or 5% of monthly gross receipts, whichever is greater. Contract was assigned from Skips at Carnegie 4/06.		2005/06	2006/07
Shipman, Tony	09/30/1996		Sales:	\$36,144	\$903,460
OHV parts and supply store	month to month		Rental:	\$1,807	\$45,173
Skip's at Carnegie	10/01/1991	\$800/month or 5% of monthly gross receipts.		2005/06	2006/07
Horne, Skip	09/30/1996		Sales:	\$757,631	NA
OHV supplies, food & provisions	assigned 4/06		Rental:	\$37,882	NA

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> China Camp SP		<b>District:</b> Marin			
Frank Quan	03/01/1999	\$600/year or 10% of annual gross receipts, whichever is greater.		2005/06	2006/07
Quan, Frank	02/28/2009		Sales:	\$8,284	\$14,344
Historic Village operations	10 years		Rental:	\$875	\$1,437
<b>Park Unit:</b> Clear Lake SP		<b>District:</b> Northern Buttes			
Recreation Resource Management	06/01/2005	8% of annual gross receipts.		2005/06	2006/07
Meyer, Warren	01/31/2007		Sales:	\$27,158	\$34,728
Clear Lake camp store, marina and cabins	20 months		Rental:	\$2,072	\$2,682
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley			
A.N. Fisher & Co.	07/01/1999	8.025% of monthly gross receipts.		2005/06	2006/07
Long, Frank and Marshall	06/30/2009		Sales:	\$45,061	\$33,275
Stable & stage tours	assigned 10/06		Rental:	\$3,666	\$2,733
Brown's Coffee & Sweets	04/01/2005	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance. 2006/07 rents reflect rental abatement in amount of \$8,002 for plumbing repairs.		2005/06	2006/07
Nelson, Michael & Cheryl	12/31/2006		Sales:	\$190,936	\$175,537
Brown's Coffee & Sweet Shop	21 months		Rental:	\$13,833	\$1,524
City Hotel Corp.	02/01/2002	\$2,000/month or 2.5% of monthly gross receipts plus 3% of monthly gross receipts over \$100,000, whichever sum is greater. The month of January, only the percentage shall apply. Plus annual deposit of \$5,000 in Conservation/Restoration of State-Owned Objects Account. Plus 2% of annual gross receipts for facility maintenance. Contract assigned to Columbia City Hotels in April, 2007.		2005/06	2006/07
Reiss, Philip	01/31/2004		Sales:	\$757,533	\$563,069
City and Fallon Hotels, Theater	assigned		Rental:	\$20,420	\$16,229

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
Park Unit: Columbia SHP		District: Central Valley			
Columbia Candle & Soap Works	06/01/1997	\$200/month or 3% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Kyhl, Kimberly	05/31/1999		Sales:	\$232,789	\$210,323
Candle & soap shop	month to month		Rental:	\$6,985	\$6,310
Columbia Candy Kitchen	11/01/2005	\$27,600/year or 5% of annual gross receipts, whichever is greater.		2005/06	2006/07
Nelson, Mike & Janice	10/31/2015		Sales:	\$645,174	\$682,728
Candy store	10 years		Rental:	\$28,562	\$34,869
Columbia City Hotels	02/01/2002	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% of gross receipts over \$100,000. \$5,000/year for conservation of historic objects, 2% of gross receipts for maintenance, and \$30,000/year in marketing expenditures. Assigned from City Hotel Corp. 4/07. Early entry permit issued.		2005/06	2006/07
Maughn, Rex	01/31/2004		Sales:	NA	\$380,988
Operates City & Fallon Hotels Complex	month-to-month		Rental:	NA	NA
Columbia House Restaurant	05/01/1998	\$10,000/year or 4% of annual gross receipts, whichever is greater. Plus 1% of annual gross receipts for maintenance.		2005/06	2006/07
Knopf/Clark, Steve/Carol	04/30/2008		Sales:	\$258,420	\$213,823
Restaurant	10 years		Rental:	\$9,701	\$8,621
Columbia Mercantile	07/01/1998	\$500/month or 4% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Gjerde, Paul & Mary	06/30/2000		Sales:	\$389,331	\$371,235
General store	month to month		Rental:	\$15,573	\$15,719

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
Park Unit: Columbia SHP		District: Central Valley			
Fancy Dry Goods and Clothing Store	04/01/2002	\$5,000/year or 7% of annual gross receipts, whichever is greater.		2005/06	2006/07
Miller, Belinda & James	03/31/2012		Sales:	\$116,723	\$112,432
Dry goods & clothing store	10 years		Rental:	\$8,171	\$7,874
Floyd Oydegaard	08/01/2000	\$150/month or 1.5% of monthly gross receipts, during contract years 1 through 3. Years 4 through 10 \$200/month or 3% of gross receipts. 2006/07: Facility location changed at State's request. Concessionaire paid for heating/cooling/plumbing system repairs in lieu of rent.		2005/06	2006/07
Oydegaard, Floyd D.P.	07/31/2010		Sales:	\$41,617	\$60,538
Columbia bookseller & stationary	10 years		Rental:	\$2,691	NA
Harry Wright	06/01/1991	\$200/month or 4% of monthly gross receipts, whichever is greater. Percentage rental only November-March. Contract award pending.		2005/06	2006/07
Wright, Harry	05/31/1995		Sales:	\$97,113	\$104,587
Daguerrotype Photo Studio	month to month		Rental:	\$3,992	\$4,241
J.C. Miller, Carpenter & Joiner	08/01/1998	\$150/month or 4% of monthly gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.		2005/06	2006/07
Miller, James & Belinda	07/31/2008		Sales:	\$30,165	\$27,121
Carpenter shop	10 years		Rental:	\$1,814	\$1,896
Jack Douglass Saloon	06/01/2002	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Narry, Charles "Pat"	05/31/2012		Sales:	\$192,260	\$202,338
Food and beverages	10 years		Rental:	\$10,827	\$12,141

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
Park Unit: Columbia SHP		District: Central Valley			
John & Jeanne Hand	07/01/2001	\$1,000/month or 8% of monthly gross receipts, whichever is greater. Contract assigned from James Brisco effective 3/27/06.		2005/06	2006/07
Hand, John & Jeanne	06/30/2011		Sales:	NA	\$121,887
Operate the St. Charles Saloon	10 years		Rental:	NA	\$12,315
Leannha Parrott Rodes	07/01/1998	4% of monthly gross receipts.		2005/06	2006/07
Rodes, Leannha Parrott	06/30/2008		Sales:	\$55,841	\$67,058
Blacksmith shop	10 years		Rental:	\$2,145	\$2,263
Matelot Gulch Mining	07/01/2000	\$12,000/year or 6% of annual gross receipts, whichever is greater. Percentage rental only Nov-March.		2005/06	2006/07
Lewellen, Jan	06/30/2010		Sales:	\$196,601	\$203,935
Mine tours & gold panning	10 years		Rental:	\$11,991	\$12,296
Newby's Barbershop	09/01/2002	\$150/month or 15% of annual gross receipts, whichever is greater. Contract terminated 12/31/06.		2005/06	2006/07
Newby, Janet	08/31/2004		Sales:	\$11,301	\$7,472
Barbershop	terminated		Rental:	\$1,800	\$1,200
Pioneer Emporium	06/01/1997	\$850/month or 7% of monthly gross receipts, whichever is greater, plus 1% of monthly gross receipts for maintenance.		2005/06	2006/07
Brown, MaryAnn & David	05/31/2007		Sales:	\$129,562	\$114,815
Gift shop	10 years		Rental:	\$10,992	\$10,355

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley			
Quartz Mountain Stage Line	07/01/1999	8.025%/month. Assigned from A.N. Fisher & Co. effective 10/8/2006.		2005/06	2006/07
Fraser, Tom	06/30/2009		Sales:	NA	\$132,123
Stage rides & horseback tours	10 years		Rental:	NA	\$342
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley			
St. Charles Saloon	07/01/2001	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater. Contract assigned to John and Jeanne Hand, effective 3/06.		2005/06	2006/07
Brisco, James	06/30/2011		Sales:	\$84,870	NA
Beer, wine, & food	assigned		Rental:	\$12,252	NA
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley			
Towle & Leavitt Historic Retail Shop	02/01/2006	\$14,000/year or 7% of annual gross receipts up to \$200,000, plus 8% of annual gross receipts over \$200,000, whichever sum is greater.		2005/06	2006/07
Brown, MaryAnn & David	01/31/2011		Sales:	\$167,730	\$173,367
Gift Shop	5 yrs. w/5yr. option		Rental:	\$14,508	\$14,265
<b>Park Unit:</b> Crystal Cove SP		<b>District:</b> Orange Coast			
Crystal Cove Alliance	05/01/2006	\$50,000/year or 2.1 % of gross receipts whichever amount is greater, plus 12% of gross receipts towards facility improvements.		2005/06	2006/07
Davick, Laura	03/30/2026		Sales:	\$110,738	\$5,208,890
Historic District lodging, restaurants & catering	20 years		Rental:	\$2,326	\$109,168
<b>Park Unit:</b> Crystal Cove SP		<b>District:</b> Orange Coast			
Crystal Cove Shake Shack	08/01/1990	\$500/month or 18% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Flamson, Arden	07/31/2005		Sales:	\$330,563	NA
Snack bar	terminated 4/06		Rental:	\$59,504	NA

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> D. L. Bliss SP		<b>District:</b> Sierra			
Tahoe Adventure Company	01/01/2006	\$50/month or 10% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Hickey, Kevin	12/31/2006		Sales:	NA	\$5,270
Hiking, biking, skiing tours	1 year		Rental:	\$400	\$791
<b>Park Unit:</b> Doheny SB		<b>District:</b> Orange Coast			
Wheel Fun Rentals	05/01/2007	\$65,000/year or 18% of gross receipts, whichever amount is greater. Contract awarded to existing Concessionaire.		2005/06	2006/07
Stonehouse, Al	04/30/2017		Sales:	\$317,825	\$439,900
Beach stand and rentals	10 years		Rental:	\$80,891	\$89,965
<b>Park Unit:</b> Donner Memorial SP		<b>District:</b> Sierra			
Donner Lake Water Sports	06/01/1999	11% of first \$49,999 of annual gross receipts, and 15% of gross receipts over \$50,000. Contract award pending.		2005/06	2006/07
Ceruti, David	11/15/1999		Sales:	\$106,895	\$97,080
Personal watercraft rental	month to month		Rental:	\$13,889	\$12,587
<b>Park Unit:</b> El Capitan SB		<b>District:</b> Channel Coast			
Sherry Hofmeister	06/01/1995	11.5% of monthly gross receipts. New contract award pending.		2005/06	2006/07
Hofmeister, Sherry	05/31/2005		Sales:	\$127,998	\$146,582
Operation of El-Re-Ga Beach Stores	month to month		Rental:	\$14,717	\$16,857

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Emerald Bay SP		<b>District:</b> Sierra			
Kayak Tahoe	08/11/2002	10% of monthly gross receipts.		2005/06	2006/07
Lannoy, Steve	07/10/2005		Sales:	\$23,472	\$29,087
Guided kayak tours	3 years		Rental:	\$2,348	\$2,909
<b>Park Unit:</b> Folsom Lake SRA		<b>District:</b> Gold Fields			
Adventure Sports	01/01/2005	8% of monthly gross receipts.		2005/06	2006/07
Hausmann, Carl	12/31/2005		Sales:	\$37,207	\$43,456
Canoe and kayak rental	month to month		Rental:	\$3,721	\$4,345
Big Chill Ice Cream Float	04/01/2005	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend). This contract was assigned from Joe's Cooler-N-Stuff effective 6/1/07.		2005/06	2006/07
Blomberg, Steve and Marie	03/31/2006		Sales:	NA	\$4,356
Floating food concession	month-to-month		Rental:	NA	\$436
California Canoe and Kayak	04/01/2005	10% of monthly gross receipts.		2005/06	2006/07
Liggett, Jeff	03/31/2006		Sales:	\$16,819	\$13,923
Canoe and kayak rentals	month to month		Rental:	\$1,725	\$1,391
Current Adventures	05/01/2005	10% of monthly gross receipts.		2005/06	2006/07
Crandall, Dan	04/30/2006		Sales:	\$31,673	\$20,227
Kayak classes & tours	month to month		Rental:	\$3,167	\$2,023

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Folsom Lake SRA</b>		<b>District: Gold Fields</b>			
Folsom Lake Boat Rental	08/01/2004	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Pennington, Ashley	12/31/2005		Sales:	\$59,638	\$75,421
Ski boat rental	month to month		Rental:	\$7,155	\$9,050
Granite Bay Food Service	05/01/1996	\$4,000/year or 12% of the monthly gross receipts, whichever is greater. Contract terminated 3/31/07.		2005/06	2006/07
Pennington, Ashley	04/30/2006		Sales:	\$24,064	\$16,415
Mobile food services	terminated		Rental:	\$2,938	\$1,612
Granite Bay Food Service	04/01/2007	\$330/month or 12% of gross monthly receipts, whichever amount is greater.		2005/06	2006/07
Adorno, Thomas	04/30/2007		Sales:	NA	\$14,937
Mobile food service	month to month		Rental:	NA	\$1,792
Joe's Cooler-N-Stuff	04/01/2005	\$100/month or 10% of monthly gross receipts, whichever amount is greater. Contract assigned to Big Chill Ice Cream Float effective 6/1/07.		2005/06	2006/07
Wise, Joe	03/31/2006		Sales:	\$12,588	\$7,995
Floating food concession	assigned		Rental:	\$1,259	\$800
Launch Wakeboarding School	03/01/2005	10% of monthly gross receipts.		2005/06	2006/07
Fraser, Ryan	02/28/2006		Sales:	\$16,960	\$11,559
Wakeboarding lessons	month to month		Rental:	\$2,548	\$1,157

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Folsom Lake SRA</b>		<b>District: Gold Fields</b>			
Mobile Boat Service	01/01/2005	5% of annual gross receipts.		2005/06	2006/07
Maringer, Tom	12/31/2005		Sales:	\$28,853	\$34,038
Boat towing service	month to month		Rental:	\$2,885	\$3,255
Norman Christensen	01/01/1984	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts, plus 50% of all gate receipts over \$100,000. Plus \$.02/gallon on petroleum products.		2005/06	2006/07
Christensen, Norman	12/31/2007		Sales:	\$1,273,557	\$1,151,052
Operates Folsom Lake Marina	24 years		Rental:	\$267,173	\$244,611
Park Place Food Concession	06/01/2004	\$7,500/year or 10% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Heatlie, Don	12/31/2005		Sales:	\$150,354	\$131,113
Food and equipment rentals	month to month		Rental:	\$13,052	\$13,110
Sea Horse Adventures	04/01/2004	Compensation to State is the provision of recreational opportunities to the public.		2005/06	2006/07
Cobb, Dave	03/31/2005		Sales:	NA	NA
Recreational/Instructional dive tours	month to month		Rental:	NA	NA
Shadow Glen Riding Stables	08/01/2003	\$6,000/year or 4% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Houston, Ken	07/31/2005		Sales:	\$160,334	\$158,269
Boarding stables/horse rentals	month to month		Rental:	\$7,079	\$6,689

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Folsom Lake SRA		<b>District:</b> Gold Fields			
Total Body Fitness	05/01/2005	10% of monthly gross receipts.		2005/06	2006/07
Shaw, Mark	04/30/2006		Sales:	\$9,234	\$9,647
Fitness program	month to month		Rental:	\$925	\$966
<b>Park Unit:</b> Gaviota SP		<b>District:</b> Channel Coast			
Twin Cities Motorsports	06/01/2004	\$5,000/year or 16% of monthly gross receipts, whichever amount is greater. Formerly known as BAM Motorsports.		2005/06	2006/07
Hill, Matthew	12/31/2004		Sales:	\$49,380	\$58,023
Personal watercraft rentals	month to month		Rental:	\$7,902	\$9,283
<b>Park Unit:</b> Half Moon Bay SB		<b>District:</b> Santa Cruz			
Sherry Hofmeister	06/01/1995	11.5% of monthly gross receipts. Contract award pending.		2005/06	2006/07
Hofmeister, Sherry	05/31/2005		Sales:	\$69,147	\$67,433
Operates El-Re-Ga Beach Stores	month to month		Rental:	\$7,952	\$7,754
<b>Park Unit:</b> Hearst San Simeon SHM		<b>District:</b> San Luis Obispo Coast			
Aramark Sports & Entertainment Service	04/01/2004	\$1,000,000/year or the aggregate of the following: 10% for dining, 15% for catering, & food & beverage sales, 20% for museum & garden shop sales and 25% for all gifts shop sales, whichever amount is greater. Applies to years 1-3 of contract.		2005/06	2006/07
Cardwell, Elisabeth	03/31/2019		Sales:	\$4,414,520	\$4,580,872
Restaurant, catering & retail services	15 years		Rental:	\$649,746	\$769,998

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Hearst San Simeon SHM		<b>District:</b> San Luis Obispo Coast			
Destination Cinema, Inc.	08/18/1996	\$10,000/month or 8% of first \$250,000 of monthly gross receipts, plus 10% over \$250,000. Additionally, 2% of annual gross receipts for advertising. Plus 2% of annual gross receipts for facility maintenance.		2005/06	2006/07
Perkins, Bob	08/17/2016		Sales:	\$2,345,377	\$2,477,357
Operates IMAX theater	20 years		Rental:	\$265,377	\$196,798
<b>Park Unit:</b> Hearst San Simeon SHM		<b>District:</b> San Luis Obispo Coast			
Hearst Holdings	08/14/2006	\$225/month or 5% of gross sales, whichever is greater.		2005/06	2006/07
Hearst, Stephan	12/31/2006		Sales:	NA	\$49,444
Operates Hearst Ranch beef sales	4 1/2 months		Rental:	NA	\$4,149
<b>Park Unit:</b> Hollister Hills SVRA		<b>District:</b> OHMVR			
Faultline Powersports, Inc.	08/01/1997	7.5% of gross receipts. Assigned from Pit Stop 4/06.		2005/06	2006/07
Ortiz, John	07/31/2007		Sales:	\$64,261	\$597,567
OHV parts and supply store	10 years		Rental:	\$4,819	\$44,817
<b>Park Unit:</b> Hollister Hills SVRA		<b>District:</b> OHMVR			
The Pit Stop	08/01/1997	7.5% of monthly gross receipts.		2005/06	2006/07
Neal, Ron	07/31/2007		Sales:	\$163,790	NA
Food, parts & repairs	assigned 4/06		Rental:	\$12,215	NA
<b>Park Unit:</b> Hungry Valley SVRA		<b>District:</b> OHMVR			
Big Trax	08/01/2004	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalties, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.		2005/06	2006/07
Sutter, Joseph	07/31/2008		Sales:	\$319,243	\$350,232
Motocross events at Quail Canyon	4 years		Rental:	\$38,310	\$42,035

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Huntington SB		<b>District:</b> Orange Coast			
Wheel Fun Rentals	08/01/1998	\$15,000/year or 18% of gross receipts, whichever is greater.		2005/06	2006/07
Stonehouse, Al	07/31/2008		Sales:	\$301,164	\$281,014
Beach stands and equipment rentals	10 years		Rental:	\$54,769	\$50,383
<b>Park Unit:</b> Indio Hills Palms		<b>District:</b> Colorado Desert			
Covered Wagon Tours	04/01/2007	\$200/month or 5% of gross receipts, whichever amount is greater.		2005/06	2006/07
Fawcett, Neil	03/30/2012		Sales:	\$35,613	\$23,254
Wagon tours	5 yrs w/5yr option		Rental:	\$1,200	\$1,800
<b>Park Unit:</b> Jack London SHP		<b>District:</b> Diablo Vista			
Triple Creek Horse Outfit	07/01/2003	\$350/month for each month of operation or 10% of monthly gross receipts plus 12% of all monthly receipts over \$3,500. Concession did not operate in this park during 2006/07 due to trail repairs in the unit.		2005/06	2006/07
Ellis, Erin	06/30/2013		Sales:	\$38,495	NA
Horseback riding	5yrs w/5yr option		Rental:	\$27,200	NA
<b>Park Unit:</b> Lake Oroville SRA		<b>District:</b> Northern Buttes			
Big Valley Divers	04/29/2004	7.5% of monthly gross receipts. Formerly Sierra View Dive.		2005/06	2006/07
Maxfield, Douglas	04/28/2009		Sales:	\$3,155	\$1,345
Boat hull cleaning & salvage	5 years		Rental:	\$245	\$101
Funtime-Fulltime	12/02/1969	3% of first \$300,000, plus 6% of next \$300,000, plus 12% of next \$1 million, plus 15% above \$1.6 million of annual gross receipts, plus 2 cents/gallon on first 50,000 gallons of fuel sold, plus 2.5 cents/gallon on next 50,000, plus 3 cents/gallon above 100,000 gallons of fuel sold.		2005/06	2006/07
Moothart, Frank	12/01/2009		Sales:	\$3,324,311	\$3,153,184
Operates Bidwell Marina	40 years		Rental:	\$327,233	\$263,789

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Lake Oroville SRA		<b>District:</b> Northern Buttes			
Lake Oroville Marina	07/22/1969	\$600/year or 7.5% of all receipts for first \$50,000 and 1.1 cents per gallon on fuel/oil sales; plus 8.5% of all other receipts from \$50,000 to \$150,000 and 1.25 cents gallon fuel/oil sales; plus 9% over \$150,000 of annual gross receipts. Assignment from Lime Saddle Marina in February 2004.		2005/06	2006/07
Maughan, Rex	07/01/1989		Sales:	\$1,177,303	\$1,359,730
Operates Lime Saddle Marina	month to month		Rental:	\$103,404	\$120,994
North State Diving	06/02/2004	10% of monthly gross receipts. No services performed in 2006/07.		2005/06	2006/07
Smith, Sherry & Scott	06/01/2005		Sales:	\$1,115	NA
Boat hull cleaning	month to month		Rental:	\$112	NA
<b>Park Unit:</b> Lake Perris SRA		<b>District:</b> Inland Empire			
Phil Edmondson	03/01/2007	\$1,000/year or 10% of annual gross receipts, whichever is greater. Early entry permit issued 1/07.		2005/06	2006/07
Edmondson, Phil	02/28/2009		Sales:	NA	\$18,030
Operates equestrian tours & hayrides	2 years		Rental:	NA	\$1,803
Pyramid Enterprises	06/15/1976	\$7,200/year or 6% of annual gross receipts, whichever amount is greater, plus 2 cents per gallon for fuel sales.		2005/06	2006/07
Roberts, Chet	06/14/2001		Sales:	\$465,087	\$358,762
Operates Lake Perris Marina	month to month		Rental:	\$22,971	\$21,526
<b>Park Unit:</b> Lake Valley SRA		<b>District:</b> Sierra			
American Golf Corp.	04/01/1989	\$3,000/month or 29% of monthly gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of monthly gross receipts for facility improvements.		2005/06	2006/07
Brown, Keith	03/31/2009		Sales:	\$2,534,509	\$2,438,007
Operates Lake Tahoe golf course & restaurant	20 years		Rental:	\$639,038	\$613,631



CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Malibu Creek SP		<b>District:</b> Angeles			
Argentine Plumbing	11/01/1990	20% of monthly gross receipts.		2005/06	2006/07
Argentine, Michael	10/31/1991		Sales:	\$6,451	\$6,357
Pay showers	month to month		Rental:	\$1,289	\$1,271
<b>Park Unit:</b> Malibu Lagoon SB		<b>District:</b> Angeles			
Malibu Pier Partners	08/01/2005	\$250,000/year or the following percentages of annual gross receipts, whichever is greater: 7% of all on-premises sit-down food/beverages; plus 10% of all take-out food/beverages, except off-premises catered food/beverages; plus 10% of all on-premises retail sales and equipment rentals; plus 15% of all off-premises catered food/beverages; plus 7% of all other events; plus 3% of all sport-fishing and other boat tours, bait, tackle; plus fees for Special Events and Film Permits; plus \$12,000/year for parking.		2005/06	2006/07
Alexander, Leff	07/31/2025		Sales:	\$129,658	\$180,981
Restaurant, retail & boat tours	20 years		Rental:	\$4,837	\$5,086
<b>Park Unit:</b> Manresa SB		<b>District:</b> Santa Cruz			
Surfline	11/01/2004	\$400/month to provide webcam service to check surf conditions.		2005/06	2006/07
Gilovich, Dave	10/31/2006		Sales:	NA	NA
On-line surf information	2 years		Rental:	NA	\$4,960
Anderson Family Surf Camp	06/01/2004	\$750/year or 12% of annual gross receipts, whichever is greater. No operations were reported in 2006/07.		2005/06	2006/07
Wiget, Barney	05/31/2009		Sales:	\$9,737	NA
Surf school	5yrs w/5yr option		Rental:	\$1,169	NA

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Manresa SB</b>		<b>District: Santa Cruz</b>			
Club Ed	06/01/2004	\$8,000/year or 12% of annual gross receipts, whichever is greater.		2005/06	2006/07
Guzman, Ed	05/31/2009		Sales:	\$97,961	\$177,744
Overnight surf camp	5 yrs w/5yr option		Rental:	\$11,755	\$21,329
<b>Park Unit: Marshall Gold Discovery SHP</b>		<b>District: Gold Fields</b>			
Argonaut Refreshment Saloon	03/01/1999	\$50/month or 7% of monthly gross receipts, whichever amount is greater. Contract assigned from Sydney Bartlett effective 10/1/06.		2005/06	2006/07
Garcia, Debi & Victor	02/28/2009		Sales:	NA	\$43,142
Argonaut Refreshment Saloon	10 years		Rental:	NA	\$3,107
Argonaut Refreshment Saloon	03/01/1999	\$50/month or 7% of monthly gross receipts, whichever is greater. Assigned to Debi & Victor Garcia effective 10/1/06.		2005/06	2006/07
Bartlett, Sydney	02/28/2009		Sales:	\$35,272	\$6,477
Restaurant	assigned		Rental:	\$2,576	\$453
Bekearts Gun Shop and Retail Store	04/01/2005	\$8,500/year minimum rent or 10% of gross receipts, whichever is greater.		2005/06	2006/07
Erhardt, Fritz and Margaret	03/31/2009		Sales:	\$115,058	\$163,876
Gun shop and retail store	5 years		Rental:	\$14,898	\$19,606
Fritz and Margaret Erhardt	05/01/2007	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual gross receipts, whichever sum is greater.		2005/06	2006/07
Erhardt, Fritz and Margaret	04/30/2009		Sales:	NA	\$1,670
Operates Erhardt's Dry Goods store	2 years		Rental:	NA	\$84

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> McArthur-Burney Falls Memorial SP		<b>District:</b> Northern Buttes			
Recreation Resource Management	06/01/2004	\$22,000/year or 6% of annual gross receipts, whichever is greater. Plus, build a new concession facility at a minimum cost of \$450,000.		2005/06	2006/07
Meyer, Warren	05/31/2024		Sales:	\$345,704	\$418,488
Camp store and tent cabins	20 years		Rental:	\$20,269	\$25,334
<b>Park Unit:</b> Millerton Lake SRA		<b>District:</b> Central Valley			
CMS Toys	05/01/2003	\$150/month or 8% of monthly gross receipts, whichever is greater. Contract award pending.		2005/06	2006/07
Ashbrook, Sean	09/30/2003		Sales:	\$67,859	\$84,107
Watercraft rental and camp store	month to month		Rental:	\$5,429	\$6,871
Lake Millerton Marina	05/01/2003	\$40,000/year or 10% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Ewell, Ben	10/31/2007		Sales:	\$450,128	\$526,796
Operates Lake Millerton marina	5 years		Rental:	\$45,009	\$52,679
<b>Park Unit:</b> Mono Lake Tufa SR		<b>District:</b> Sierra			
Mono Lake Committee	06/01/2007	\$300/year or 5% of annual gross receipts, whichever amount is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of annual gross receipts, whichever amount is greater.		2005/06	2006/07
McQuilkin, Geoff	05/31/2012		Sales:	NA	\$732
Kayak and canoe tours	5 yrs w/5yr option		Rental:	NA	\$37
<b>Park Unit:</b> Monterey SHP		<b>District:</b> Monterey			
Jack Tar-The Seagoing Organ Grinder	02/01/2006	\$210/month. Contract terminated 9/30/06.		2005/06	2006/07
Monroe, Philip	01/31/2009		Sales:	\$16,960	\$1,305
Organ grinder with a monkey	terminated		Rental:	\$2,548	\$210

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Morro Bay SP		<b>District:</b> San Luis Obispo Coast			
Associated Pacific Constructors	10/01/1991	5% of food and beverage sales up to \$12,000/month, plus 7% of food and beverage sales over \$12,000/month. New contract pending resolution of environmental conditions at site. City operates marina only (see Section D - Operating Agreements).		2005/06	2006/07
Whibley, Reg	09/30/1993		Sales:	\$1,445,393	\$1,467,464
Operates marina & restaurant	month to month		Rental:	\$80,038	\$82,137
<b>Park Unit:</b> Mount Diablo SP		<b>District:</b> Diablo Vista			
Adler & Associates Educational	09/16/1998	10% of monthly gross receipts. Contract terminated 9/1/06.		2005/06	2006/07
Adler, Judith	09/15/1999		Sales:	NA	NA
Educational programs	terminated		Rental:	\$1,251	NA
<b>Park Unit:</b> Morro Bay SP		<b>District:</b> San Luis Obispo Coast			
John Pereira	02/01/1994	\$14.50/Animal Unit Month (AUM), payable annually.		2005/06	2006/07
Pereira, John	11/30/1999		Sales:	NA	NA
Demonstration cattle ranch	month to month		Rental:	NA	NA
<b>Park Unit:</b> Mount Tamalpais SP		<b>District:</b> Marin			
Dunlap Lands	05/01/2005	\$2,000/year or 2% of annual gross receipts, whichever is greater. No rents reported in 2006/07.		2005/06	2006/07
Denevan, Pat	04/30/2006		Sales:	NA	\$20,875
Hang-gliding lessons	month to month		Rental:	NA	NA
<b>Park Unit:</b> Morro Bay SP		<b>District:</b> San Luis Obispo Coast			
Sharon Worlund	08/01/1997	\$2,500/year or 12% of annual gross receipts.		2005/06	2006/07
Worlund, Sharon	07/31/2007		Sales:	\$9,996	\$27,161
Snack stand	10 years		Rental:	\$1,199	\$3,258

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Oceano Dunes SVRA</b>		<b>District: Oceano Dunes</b>			
Angello's ATV Rental	09/01/2003	\$500/month or 5% of 1st \$500,000 annual gross receipts, and 6.5% annual gross receipts in excess \$500,000, whichever total amount is greater.		2005/06	2006/07
Angello, David	04/30/2005		Sales:	\$343,620	\$396,765
ATV rentals	month to month		Rental:	\$17,289	\$19,838
Arnie's ATV Rental	09/01/2003	\$500/month or 5% of first \$500,000 of all annual gross receipts, and 6.5% of annual gross receipts in excess of \$500,000, whichever total amount is greater.		2005/06	2006/07
Arnold, Gail & Michael	04/30/2005		Sales:	\$627,021	\$693,816
ATV rentals	month to month		Rental:	\$31,351	\$33,799
BJ's ATV Rental & Accessories Center	09/01/2003	\$500/month or 5% of first \$500,000 of all annual gross receipts and 6.5% of annual gross receipts in excess of \$500,000, whichever total amount is greater.		2005/06	2006/07
Aikens, John	04/30/2005		Sales:	\$875,693	\$878,530
ATV rentals	month to month		Rental:	\$50,142	\$48,852
LUV-2-CAMP	07/01/2004	\$500/month or 8% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Williams, Mark	05/31/2006		Sales:	\$475,800	\$542,800
Trailer rentals	month to month		Rental:	\$38,384	\$43,824
Pacific Adventure Tours/Xtreme Hummer Adve	04/01/2005	\$500/month or 5% of the first \$500,000 annual gross receipts and 6.5% of all annual gross receipts over \$500,000, whichever total amount is greater.		2005/06	2006/07
Haas, Larry	02/28/2007		Sales:	\$176,607	\$153,548
Off road vehicle tours	23 months		Rental:	\$9,103	\$8,666

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Oceano Dunes SVRA		<b>District:</b> Oceano Dunes			
Pismo Beach Hummer Adventures	04/01/2005	\$500// month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater. Assigned from Steve's ATV Rentals 4/06.		2005/06	2006/07
Shelton, Robert	02/28/2007		Sales:	\$8,317	\$64,643
Hummer Tours	23 months		Rental:	\$1,000	\$6,000
Steve Dayton	09/01/2003	15% of monthly gross sales for towing, food & beverages and \$5% of monthly gross sales for storage.		2005/06	2006/07
Dayton, Steve	04/30/2005		Sales:	\$163,829	\$226,718
ATV towing service	month to month		Rental:	\$23,297	\$29,334
Steve's ATV Rental	03/01/2005	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts whichever is greater. Assigned to Pismo Beach Hummer Tours 4/06.		2005/06	2006/07
Dayton, Steve	02/02/2007		Sales:	\$11,784	NA
Hummer tours	assigned		Rental:	\$4,691	NA
Steve's ATV Rental Service	09/01/2003	\$500/month or 5% of all annual gross receipts and 6.5% of annual gross receipts in excess of \$500,000, whichever total amount is greater.		2005/06	2006/07
Dayton, Steve	04/30/2005		Sales:	\$889,209	\$1,208,831
ATV rentals	month to month		Rental:	\$43,321	\$68,088
Sun Buggie Fun Rental of Pismo	07/01/2004	\$500/month or 8% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Randy, Jordan	12/31/2005		Sales:	\$613,389	\$574,240
ATV rentals	month to month		Rental:	\$46,818	\$45,940

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Oceano Dunes SVRA		<b>District:</b> Oceano Dunes			
Yo Banana Boy, Inc	10/01/2003	\$500/month or 8% of annual gross receipts, whichever is greater.		2005/06	2006/07
Kraus, Dave	04/30/2005		Sales:	\$211,369	\$292,847
Vacuum pump service	month to month		Rental:	\$16,910	\$23,429
<b>Park Unit:</b> Old Sacramento SHP		<b>District:</b> Capital			
Skalet Family Jewelers	03/01/2004	\$28,000/year or 3% or annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater.		2005/06	2006/07
Skalet, Barbara	02/28/2009		Sales:	\$1,164,669	\$1,112,153
Jewelry store	5yr w/5yr option		Rental:	\$45,768	\$44,268
<b>Park Unit:</b> Wells Fargo Bank		<b>District:</b> Wells Fargo Bank			
Wells Fargo Bank	11/01/1996	\$675/month.		2005/06	2006/07
Wells Fargo Bank,	10/31/2006		Sales:	NA	NA
Interpretive display	10 years		Rental:	\$8,100	\$8,100
<b>Park Unit:</b> Old Town San Diego SHP		<b>District:</b> San Diego Coast			
Ana Salcedo	02/01/2006	\$100,000/year or 12% of all gross receipts up to and including \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever total amount is greater.		2005/06	2006/07
Salcedo, Ana	01/31/2006		Sales:	\$791	\$62,415
Operates Wallach & Goldman Square	month to month		Rental:	\$95	\$104,388
<b>Park Unit:</b> Arlene & Jean B. Kingery (San Diego IVCP)		<b>District:</b> Arlene & Jean B. Kingery (San Diego IVCP)			
Arlene & Jean B. Kingery (San Diego IVCP)	01/15/2001	5% of monthly gross receipts. New contract in 2007/08.		2005/06	2006/07
Kingery, JB	01/14/2002		Sales:	\$33,457	\$17,773
Operates Shumup Ko Hup	terminated 3/31/07		Rental:	\$1,685	\$923

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Old Town San Diego SHP</b>		<b>District: San Diego Coast</b>			
Artisan Imports	05/01/1991	\$2,000/month or 10.3% of first \$25,000, plus 12% of all monthly gross receipts over \$25,000. The 2005/06 rent reported includes \$1,034 in outstanding maintenance obligations paid as additional rent.		2005/06	2006/07
Cash, Don and Susan	04/30/1996		Sales:	\$509,848	\$562,235
Operates El Centro Artisano	month to month		Rental:	\$57,115	\$62,368
Cousin's Old Town Candy Shop	08/01/2000	15% of monthly gross receipts.		2005/06	2006/07
McCord, Judy	07/31/2010		Sales:	\$727,060	\$704,519
Candy shop	10 years		Rental:	\$109,568	\$105,677
Delaware North Parks & Resorts at San Diego	06/01/2005	\$2,000,000/year or 8.5% of all annual gross receipts up to and including \$18,000,000 and 9% of all annual gross receipts over \$18,000,000, whichever total amount is greater.		2005/06	2006/07
Casad, Steve	05/31/2015		Sales:	\$9,676,049	\$9,203,767
Operates Plaza del Pasado	10 years		Rental:	\$2,013,350	\$1,995,947
Dennis and Heidi Toler	09/15/2000	8% of first \$20,000, plus 10% of all monthly gross receipts over \$20,000. The 2005/06 rent reported includes \$2,520 in outstanding maintenance obligations paid as additional rent.		2005/06	2006/07
Toler, Dennis & Heidi	09/14/2001		Sales:	\$205,367	\$184,315
Operates the Johnson House store	month to month		Rental:	\$19,076	\$14,823
El Fandango Restaurant	08/01/2003	\$6,000/month or 10.5% of monthly gross receipts of first \$70,000 and 10.5% of all monthly gross receipts over \$70,000, whichever total amount is greater.		2005/06	2006/07
Puente-Miller, Consuelo	07/31/2013		Sales:	\$877,972	\$968,776
Mexican food	10 years		Rental:	\$96,185	\$98,242

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Old Town San Diego SHP</b>		<b>District: San Diego Coast</b>			
Gum Saan	01/02/2003	\$2,000/year or 10.5% of the first \$25,000 of monthly gross receipts and 10.5% of all monthly gross receipts over \$25,000, whichever amount is greater.		2005/06	2006/07
Dungan, Dana	01/01/2008		Sales:	\$190,545	\$163,781
Chinese import store	5 yrs w/5yr option		Rental:	\$25,378	\$25,450
Heidi & Dennis Toler of Toler's Leather Depot		\$1,000/month or 10% of first \$20,000 and 12.5% of all monthly gross receipts over \$20,000, whichever total amount is greater.		2005/06	2006/07
Toler, Dennis & Heidi	07/01/1993		Sales:	\$260,037	\$216,401
Leather crafts	06/30/1998		Rental:	\$27,757	\$22,202
Heritage Tours		\$.50/adult and \$.25/child		2005/06	2006/07
Pleasant, Marie	11/01/1994		Sales:	\$85,854	\$81,287
Guided tours	06/30/1995		Rental:	\$4,818	\$4,529
Holiday Traditions		\$2,000/month or 12% of monthly gross receipts, whichever amount is greater. The 2005/06 rent reported includes \$7,350 in outstanding maintenance obligations paid as additional rent.		2005/06	2006/07
Catania, Charles	11/01/1995		Sales:	\$390,295	\$389,697
Operates Captain Fitch's Mercantile store	10/31/1997		Rental:	\$53,456	\$47,636
Maureen Luboviski		\$600/month or 8.25% of first \$12,500, plus 10.5% of all monthly gross receipts over \$12,500. The 2005/06 rent reported includes \$3,500 in outstanding maintenance obligations paid as additional rent.		2005/06	2006/07
Luboviski, Maureen	06/01/1990		Sales:	\$240,532	\$240,834
Operates Alvarado Provisions store	05/31/1995		Rental:	\$24,521	\$21,908

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Old Town San Diego SHP</b>		<b>District: San Diego Coast</b>			
Miner's Gems & Minerals	06/01/1998	\$1,800/month or 10.5% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Dugan, Dana	05/31/2008		Sales:	\$472,099	\$461,761
Gems and minerals	10 years		Rental:	\$50,203	\$48,484
Miracle Theatre Productions	05/01/1994	\$1,000/month plus 10% of monthly gross food & beverage receipts.		2005/06	2006/07
Mesaros/Kolustian, Jill/Paula	10/31/1995		Sales:	\$37,988	\$17,555
Operates Old Town Theater	month to month		Rental:	\$15,798	\$8,756
Racine & Laramie	09/01/1974	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts.		2005/06	2006/07
Mogilner, Geoffrey	08/31/2014		Sales:	\$365,368	\$456,790
Tobacco & pipe shop	40 years		Rental:	\$180	\$180
Roberta Bailey & David McGuire	09/15/2000	\$900/month or 8% of the first \$25,000, plus 10% of all monthly gross receipts over \$25,000, whichever total amount is greater.		2005/06	2006/07
Bailey/McGuire, Roberta/ David	09/14/2001		Sales:	\$373,911	\$313,681
Pottery shop	month to month		Rental:	\$31,464	\$27,762
San Diego House	09/15/2000	\$800/month or 8% of the first \$25,000 plus 10% of all monthly gross receipts over \$25,000, whichever is greater.		2005/06	2006/07
Brown, Leroy	09/14/2001		Sales:	\$197,570	\$180,298
Coffee, tea and spice shop	month to month		Rental:	\$16,091	\$14,423

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Old Town San Diego SHP		<b>District:</b> San Diego Coast			
Sessions Candleshop	06/01/1996	\$2,000/month or 14% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Davis, Dave & Tobyann	05/31/1997		Sales:	\$317,328	\$297,916
Operates Sessions Candle shop	month to month		Rental:	\$44,426	\$41,709
Tinsmith Oldtown	08/15/2002	\$2,000/month or 12% of monthly gross receipts up to \$25,000 and 13% of monthly gross receipts in excess of \$25,000, whichever total amount is greater.		2005/06	2006/07
Salcedo, Ana	08/14/2007		Sales:	\$424,965	\$321,270
Retail sales	5 yrs w/5yr option		Rental:	\$52,233	\$38,962
US House Apothecary & Soap Shop	04/01/1999	8% of monthly gross receipts.		2005/06	2006/07
Packard, Michael	03/31/2009		Sales:	\$186,342	\$162,503
Soaps & apothecary	10 years		Rental:	\$15,192	\$14,302
Wilhelmina Manlo & Alice Altier	01/01/2001	\$1,250/month or 8% of first \$200,000, plus 10% of all annual gross receipts over \$200,000, whichever amount is greater.		2005/06	2006/07
Manlo, Wilhelmina	06/30/2002		Sales:	\$139,262	\$118,182
Operates Old Town General Store	month to month		Rental:	\$15,179	\$15,000
<b>Park Unit:</b> Pfeiffer Big Sur SP		<b>District:</b> Monterey			
Guest Services Company of Virginia	11/01/2004	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.		2005/06	2006/07
Lopez, Ken	10/31/2009		Sales:	\$3,878,207	\$4,945,193
Lodge, groceries, gifts & restaurant	5 yrs w/5 yr option		Rental:	\$682,994	\$791,231

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Pismo SB		<b>District:</b> San Luis Obispo Coast			
Superior Guest Care	09/01/2002	\$115,000/year or 17% of golf monthly gross receipts and 10% of food and beverages monthly gross receipts, whichever total amount is greater.		2005/06	2006/07
Van Vort, Bruce	08/31/2012		Sales:	\$1,531,922	\$1,840,917
Golf course operation (9 holes)	10 years		Rental:	\$186,802	\$219,000
<b>Park Unit:</b> Point Lobos SR		<b>District:</b> Monterey			
Philip Sammet Guided SCUBA Diving Tours	11/01/2006	\$50/month or 10% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Sammet, Philip	10/31/2008		Sales:	NA	\$900
Instructional SCUBA dive tours	2 years		Rental:	NA	\$150
<b>Park Unit:</b> Point Mugu SP		<b>District:</b> Angeles			
Argentine Plumbing	11/01/1990	20% of monthly gross receipts.		2005/06	2006/07
Argentine, Michael	10/31/1991		Sales:	\$9,579	\$8,627
Pay showers	month to month		Rental:	\$1,915	\$1,726
<b>Park Unit:</b> Prairie City SVRA		<b>District:</b> OHMVR			
A.M.P. Racing, LLC	07/01/2001	6% of monthly gross receipts.		2005/06	2006/07
Azevedo, Jack	06/30/2002		Sales:	\$164,217	\$132,041
Motocross race track operation	month to month		Rental:	\$13,717	\$7,923
Aaron's Rental	09/01/2002	8% of annual gross.		2005/06	2006/07
Lovitt, Michael	12/31/2003		Sales:	\$333,051	\$299,597
Operates Mud Mart, ATV rentals	month to month		Rental:	\$33,014	\$30,433

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Prairie City SVRA		<b>District:</b> OHMVR			
Racecraft Motorsports	05/01/2005	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater.		2005/06	2006/07
Lovotti, Gary	04/30/2009		Sales:	\$135,051	\$202,070
Operates Go-kart track	5 years		Rental:	\$7,859	\$11,416
<b>Park Unit:</b> Refugio SB		<b>District:</b> Channel Coast			
Ussery's Concession	04/01/2004	7% of annual gross receipts. Contract terminated 12/31/06.		2005/06	2006/07
Ussery, Jim	06/15/2008		Sales:	\$27,621	NA
Retail sales and services	terminated		Rental:	\$1,933	NA
<b>Park Unit:</b> San Buenaventura SB		<b>District:</b> Channel Coast			
Sherry Hofmeister	06/01/1995	11.5% of monthly gross receipts.		2005/06	2006/07
Hofmeister, Sherry	05/31/2005		Sales:	\$165,761	\$184,032
Operates El-Re-Ga Beach Stores	month to month		Rental:	\$19,064	\$21,164
<b>Park Unit:</b> San Buenaventura SB		<b>District:</b> Channel Coast			
Wheel Fun Rentals	05/24/2004	\$15,000/year or 17% of annual gross receipts, whichever is greater.		2005/06	2006/07
Stonehouse, Al	05/23/2005		Sales:	\$115,751	\$130,709
Equipment rentals	month to month		Rental:	\$19,675	\$19,115
<b>Park Unit:</b> San Buenaventura SB		<b>District:</b> Channel Coast			
Yellow Umbrella Co.	05/26/2002	\$3,500/year or 10% of annual gross receipts, whichever is greater.		2005/06	2006/07
Moore, Donna	05/25/2004		Sales:	\$31,772	\$47,667
Beach equipment rentals	month to month		Rental:	\$3,177	\$4,877

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: San Elijo SB</b>		<b>District: San Diego Coast</b>			
Community Recreation Systems	03/01/1992	\$1,800/month or 15% of monthly gross receipts, whichever is greater. Percentage only October through April.		2005/06	2006/07
Manganelli, Joseph	02/28/1997		Sales:	\$248,374	\$227,023
Camp store	terminated 4/07		Rental:	\$37,152	\$34,055
Eli Howard Surf School	10/01/2004	\$30,000/year or 20% of gross receipts, whichever is greater.		2005/06	2006/07
Kessler, Michael & Greg	09/30/2007		Sales:	\$169,973	\$204,780
Overnight surf school	3 years		Rental:	\$33,952	\$40,957
Guided Adventures in Nature (GAIN)	09/01/2006	7.5% of gross receipts for overnight camping and 10% of gross receipts for day paddles.		2005/06	2006/07
Evans, Carol	08/31/2008		Sales:	NA	\$1,325
Surf kayaking & camp	2 years		Rental:	NA	\$134
JLM Systems	05/01/2007	\$30,000/year or 15% of annual gross receipts, whichever is greater.		2005/06	2006/07
Manganelli, Joseph	04/30/2017		Sales:	NA	\$43,467
Beach and campground store	10 years		Rental:	NA	\$6,520
<b>Park Unit: San Juan Bautista SHP</b>		<b>District: Monterey</b>			
Artist in Residence	01/01/2002	\$40/month or 2.5% of monthly gross receipts, whichever is greater.		2005/06	2006/07
Link, Jeanne	12/31/2011		Sales:	\$2,407	\$1,214
Interpretive portrait paintings	10 years		Rental:	\$480	\$440

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit: Seacliff SB</b>		<b>District: Santa Cruz</b>			
The Beach Shack	07/01/2005	\$3,500/year or 6% of gross receipts, whichever is greater.		2005/06	2006/07
Weeks, Sonja	06/30/2010		Sales:	\$34,150	\$49,667
Beach stand	5 year w/5yr option		Rental:	\$3,048	\$3,501
<b>Park Unit: Silver Strand SB</b>		<b>District: San Diego Coast</b>			
Coronado Surfing Academy	11/01/2006	\$200/month or 12% of monthly gross receipts, whichever amount is greater during months of June, July and August. During all other months, Concessionaire shall pay as minimum monthly rent 12% of gross receipts.		2005/06	2006/07
McManus, Teevan	10/31/2007		Sales:	NA	\$5,560
Surf camps	1 year		Rental:	NA	\$668
Pacific Beach Surf School	07/01/2004	\$200/month or 12% of monthly gross receipts, whichever amount is greater, during June, July and August. All other months the minimum rent shall be 12% of monthly gross receipts.		2005/06	2006/07
Strunk, Randy	06/30/2005		Sales:	\$2,939	NA
Surf school	terminated		Rental:	\$437	NA
Silver Strand Beach Café	05/01/2007	\$4,000/year of annual gross receipts, or 9% of the first \$100,000 and 15% of gross receipts over \$100,000, whichever total amount is greater.		2005/06	2006/07
Vencel-Clingan, Jackie	04/20/2017		Sales:	\$22,645	\$23,320
Snack bar and camp store	10 years		Rental:	\$4,172	\$4,095
<b>Park Unit: Silverwood Lake SRA</b>		<b>District: Inland Empire</b>			
Pyramid Enterprises	03/01/1998	\$38,000/year or 8% of first \$500,000 of annual gross receipts, whichever is greater, excluding fuel and pay showers; 7% of fuel monthly gross receipts; 35% of pay showers gross monthly receipts and 10% of all other gross receipts over \$500,000.		2005/06	2006/07
Roberts, Chet	12/28/2018		Sales:	\$459,831	\$520,773
Marina goods & services	20 years		Rental:	\$37,853	\$45,681

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> South Carlsbad SB		<b>District:</b> San Diego Coast			
Community Recreation Systems	12/01/1991	\$1,750/month or 13.6% of first \$15,000, plus 14.6% of all monthly gross receipts over \$15,000, plus 17.6% for all alcohol sales.		2005/06	2006/07
Manganelli, Joe	11/30/1996		Sales:	\$295,426	\$258,654
Camper supply store	terminated		Rental:	\$42,362	\$37,851
<b>Park Unit:</b> Sugarloaf Ridge SP		<b>District:</b> Diablo Vista			
JLM Systems	05/01/2007	\$30,000/year or 15% of annual gross receipts, whichever is greater.		2005/06	2006/07
Manganelli, Joseph	04/30/2017		Sales:	NA	\$54,670
Beach stand and camp store	10 years		Rental:	NA	\$8,200
<b>Park Unit:</b> Torrey Pines SB		<b>District:</b> San Diego Coast			
San Diego Surfing Academy	10/01/2004	\$30,000/year or 15% of monthly gross receipts, whichever amount is greater.		2005/06	2006/07
Weber, Patrick	09/30/2007		Sales:	\$192,254	\$194,843
Surfing instruction	3 years		Rental:	\$36,059	\$29,227
<b>Park Unit:</b> Torrey Pines SB		<b>District:</b> San Diego Coast			
The Lodge at Torrey Pines	08/01/2007	\$12,000 in equipment purchases and \$3,000 flat payment to Torrey Pines Interpretive/Education funds, in year 1. Year 2 - \$12,000 in revenue to State and \$3,000 to Torrey Pines Interpretive/Education fund. Early entry permit issued effective 6/1/07.		2005/06	2006/07
Evans, Anne L.	07/31/2009		Sales:	NA	\$789
Cabana rental	2 years		Rental:	NA	NA

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Twin Lakes SB		<b>District:</b> Santa Cruz			
Nasser Tahernezhad & Maryam Hadidi	04/01/2005	\$1,200/year or 14% of annual gross receipts, whichever is greater.		2005/06	2006/07
Tahernezhad, Nasser	03/31/2010		Sales:	\$8,916	\$9,473
Operates Seabright Mobile Concession	5 yrs w/5 yr option		Rental:	\$1,256	\$3,326
<b>Park Unit:</b> Van Damme SP		<b>District:</b> Mendocino			
Lost Coast Kayaking	04/01/2006	\$50/month or 12% of gross receipts, whichever is greater.		2005/06	2006/07
Spencer, Jesse	03/31/2011		Sales:	\$25,161	\$23,990
Kayak rentals and tours	5 yrs w/5 yr option		Rental:	\$3,019	\$2,879
<b>Park Unit:</b> Various		<b>District:</b> Statewide			
California State Parks e-Store and Retail Sales	02/27/2006	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.		2005/06	2006/07
Vaughan, John	02/26/2008		Sales:	\$146,909	\$481,955
E-commerce retail store	2 years		Rental:	\$120,489	\$363,023
REI	06/04/2005	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.		2005/06	2006/07
Smith, Kristen	12/10/2005		Sales:	\$405	NA
Interpretive day hikes and mountain biking	month to month		Rental:	NA	NA
SBC Global Service	12/01/2004	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50/month for the provision of two employee internet accounts per park. In addition, each park will receive one internet account free.		2005/06	2006/07
Ireland, Douglas	10/31/2006		Sales:	NA	NA
Internet (Wi-fi) Service	23 months		Rental:	\$602	NA

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE				
CONCESSIONAIRE ACTIVITY	TERMS				
<b>Park Unit:</b> Various		<b>District:</b> Statewide			
Travelocity.com	06/01/2007	90% of gross receipts for on-line pass sales.		2005/06	2006/07
Harris, James	05/31/2008		Sales:	NA	NA
Three-Day & Annual Pass Sales	1 year		Rental:	NA	NA
<b>Park Unit:</b> Wilder Ranch SP		<b>District:</b> Santa Cruz			
Draft Horses For Hire	01/01/2003	\$200/month.		2005/06	2006/07
Clayton, Randy	12/31/2007		Sales:	\$3,488	\$9,553
Horse-drawn wagon tours	5 years		Rental:	\$2,400	\$2,400
<b>Park Unit:</b> Will Rogers SHP		<b>District:</b> Angeles			
Geraldine Redmond-Ohaco	05/01/2006	\$1,000/year or 10% of annual gross receipts, whichever is greater.		2005/06	2006/07
Redmond-Ohaco, Geraldine	04/30/2008		Sales:	NA	\$41,785
Horseback riding lessons	2 years		Rental:	\$116	\$4,233
<b>Park Unit:</b> Westside Riding School		<b>District:</b> Angeles			
Lindergaard, Dorte	04/30/2008	\$1,000/year or 10% of annual gross receipts, whichever is greater.		2005/06	2006/07
Horseback riding lessons	2 years		Sales:	\$24,685	\$141,504
			Rental:	\$2,470	\$14,254
<b>Park Unit:</b> William Randolph Hearst Memorial SB		<b>District:</b> San Luis Obispo Coast			
Sea For Yourself Kayak Tours	10/01/2004	\$100/month or 10% of first \$49,999 of all annual gross receipts and 15% of annual gross receipts in excess of \$50,000, whichever total amount is greater.		2005/06	2006/07
Potter, Todd	09/30/2009		Sales:	\$25,274	\$25,578
Kayak tours	5 years		Rental:	\$2,934	\$2,977

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS	GROSS SALES AND RENTALS		
CONCESSIONAIRE NAME(S)	END DATE			2005/06	2006/07
CONCESSIONAIRE ACTIVITY	TERMS				
<b>ANNUAL CONCESSION LISTING AND REVENUE STATEMENT</b>					
			Sales:	\$78,435,392	\$88,716,487
			Rental:	\$10,491,008	\$11,373,095

## Section C Concession Contracts – Nonprofit Fiscal Year 2006/07

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*California Citrus SHP – Site of Wealthy Grower's Mansion*

Section C summarizes concession contracts with non-profit corporations or associations to provide facility operation, interpretation, and/or maintenance and construction services in lieu of rent.

In some cases, rent is provided when the contract includes merchandise sales and fee collections.

# NONPROFIT CONCESSION CONTRACTS

## Fiscal Year 2006/07

PARK UNIT	BEGIN DATE	CONSIDERATION TO STATE
ORGANIZATION	END DATE	
ACTIVITY	TERMS	
<b>Park Unit:</b> Andrew Molera SP		<b>District:</b> Monterey
Ventana Wilderness Society	01/01/2007	Natural history research, projects and educational programs.
Operates Wildlife Sanctuary	12/31/2012	
	5 years w/5yr opt.	
<b>Park Unit:</b> California Citrus SHP		<b>District:</b> Inland Empire
California Citrus Heritage	11/01/1992	Care, maintenance, management, operation, and development of California Citrus SHP for the use, interpretation, education, and benefit to the general public.
Citrus groves	10/31/2012	
	20 yrs	
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley
University of the Pacific, School of Dentistry	04/01/1998	Care and maintenance of an interpretive dental office display for public viewing
Dental exhibit	03/31/2008	
	10 years	
Masonic Grand Lodge	06/01/1999	\$1.00/year plus care and maintenance of the Masonic Temple and provision of public interpretive exhibit on ground floor. Contract allowed agreement to be renewed for 50 additional years. Contract was renewed. Original contract period was 6/1/1949 through 5/31/1999.
Use of meeting hall	05/31/2049	
	50 yrs extension	
Native Sons of the Golden West	06/01/2002	\$1.00/year plus care and maintenance of the Masonic Temple and provision of public interpretive exhibit on ground floor. Contract allows for 5 year renewal cycles without limitation. Original contract period 12/14/1950 through 6/02/2002.
Columbia parlor #258	05/31/2007	
	5 year extension	

PARK UNIT	BEGIN DATE	CONSIDERATION TO STATE
ORGANIZATION	END DATE	
ACTIVITY	TERMS	
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley
I.O.O.F. Columbia	06/01/2000	\$1.00/year payable five years in advance for use of lodge hall. Agreement allows contract to be renewed for 5 year periods without limitation. Original contract period was 5/31/1950 through 05/31/2000. Contract terminated 4/07.
Use of lodge hall	05/31/2005	
	terminated	
<b>Park Unit:</b> Fremont Peak SP		<b>District:</b> Monterey
Fremont Peak Observatory	05/01/2004	Management and maintenance of the facilities, provision of a telescope for public use, and presentation of astronomy programs to the public.
Observatory	04/30/2009	
	5 years w/5yr option	
<b>Park Unit:</b> Marshall Gold Discovery SHP		<b>District:</b> Gold Fields
I.O.O.F. Coloma	04/17/1960	\$1.00/year payable 5 years in advance for use of lodge hall.
Use of lodge hall	04/16/2011	
	5 yrs unlimited ext	
American River Conservancy	02/01/1999	\$150/month or 7% of monthly gross receipts (CPI adjustment to minimum in year 6) for use of interpretive center in the historic Kane House. Rents reported in 2006/07 - \$2,270.
Interpretive center	01/31/2009	
	10 years	
Gold Discovery Park Association	11/01/2006	\$500/year or 5% of gross receipts, whichever is greater.
Food & Beverage Sales	10/31/2007	
	1 year	

PARK UNIT	BEGIN DATE	CONSIDERATION TO STATE
ORGANIZATION	END DATE	
ACTIVITY	TERMS	
<b>Park Unit:</b> Mendocino Headlands SP		<b>District:</b> Mendocino
Mendocino Land Trust	07/14/1988	Operation, maintenance, and care of Hetder Field property.
	07/13/2008	
	20 years	
<b>Park Unit:</b> Mendocino Woodlands SP		<b>District:</b> Mendocino
Mendocino Woodlands Camp Assoc.	02/01/1997	Provision of interpretive services and management, care, maintenance, enhancement, and operation of the Mendocino Woodlands Outdoor Center.
Outdoor Center	01/31/2007	
	10 yr w/options	
<b>Park Unit:</b> Monterey SHP		<b>District:</b> Monterey
Junior League of Monterey Co	12/01/2000	Restoration, maintenance, repair, and operation (including interpretive services) of the historic Old Whaling Station. Minimum expenditure is \$5,000/yr for maintenance and repairs.
Old Whaling Station	11/30/2010	
	10 years	
Jos Boston & Co.	10/01/2004	Interpretive services and maintenance of buildings and grounds, with emphasis on historic gardens including the Casa del Oro Garden.
Boston Store/Picket Fence	09/30/2006	
	2 years	
<b>Park Unit:</b> Old Town San Diego SHP		<b>District:</b> San Diego Coast
First San Diego Courthouse	05/12/1981	Archaeological exploration, construction, and interpretation of the Bean Courthouse Building and museum.
Operates Courthouse Museum	05/11/2001	
	month to month	

PARK UNIT	BEGIN DATE	CONSIDERATION TO STATE
ORGANIZATION	END DATE	
ACTIVITY	TERMS	
<b>Park Unit:</b> Old Town San Diego SHP		<b>District:</b> San Diego Coast
San Diego Co. Dental Assoc.	02/01/1983	Provision of interpretive services.
Dental museum	09/30/1991	
	month to month	
<b>Park Unit:</b> San Diego Historical Days Museum		<b>District:</b> San Diego Coast
	01/01/1981	Provision of interpretive services for the First San Diego Schoolhouse on Mason Street.
	12/31/1991	
	month to month	
<b>Park Unit:</b> Wells Fargo Bank Wells Fargo Express Office		<b>District:</b> San Diego Coast
	08/01/1992	\$350,000 for the design and reconstruction of the historic Colorado House and the development, operation, and maintenance of an office exhibit to interpret the period for the general public's benefit.
	07/31/2012	
	20 years	
<b>Park Unit:</b> Pigeon Point Light Station		<b>District:</b> Santa Cruz
American Youth Hostel Assoc.	10/01/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public.
Youth hostel	09/30/1991	
	month to month	
<b>Park Unit:</b> Point Cabrillo Light Station		<b>District:</b> Mendocino
Pt. Cabrillo Lightkeepers Association	07/01/2002	Restoration and interpretation of Pt. Cabrillo Lightstation. Includes bed and breakfast and retail sales.
Bed and Breakfast	06/30/2012	
	10 years	

PARK UNIT	BEGIN DATE	CONSIDERATION TO STATE
ORGANIZATION	END DATE	
ACTIVITY	TERMS	
<b>Park Unit:</b> Point Montara Light Station		<b>District:</b> Santa Cruz
American Youth Hostel Assoc.	10/01/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public.
Youth hostel	09/30/1991	
	month to month	
<b>Park Unit:</b> Sonoma SHP		<b>District:</b> Diablo Vista
Sonoma League for Historic Preservation	09/01/1997	Operation and management of services and facilities, and the provision of interpretive tours of the hotel's kitchen/dining room annex.
Toscana Hotel	08/30/2007	
	10 years	
<b>Park Unit:</b> Sugarloaf Ridge SP		<b>District:</b> Diablo Vista
Valley of the Moon Observatory Assoc.	04/01/2004	Provision of interpretive services for the public.
Ferguson Observatory	03/31/2009	
	5yr w/5yr option	
<b>Park Unit:</b> Tahoe SRA		<b>District:</b> Sierra
North Tahoe Historic Society	07/01/2000	Operates museum and interpretive services for the benefit of the public.
William B. Layton Museum	06/30/2010	
	10 years	

## Section D      Operating Agreements Fiscal Year 2006/07

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Section D summarizes the current agreements between State Parks and public agencies for the operation of portions or entire park units.

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, the funds are remitted to the State, except where there is specific statutory provisions otherwise.

An asterisk (\*) denotes partial unit operation by a public agency.

**OPERATING AGREEMENTS**  
**OPERATION OF STATE PARK UNIT BY OTHER AGENCIES**  
**Fiscal Year 2006/07**

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> Angel Island SP			<b>District:</b> Marin
City of Alameda			Operates Alameda-Angel Island Ferry. Rental terms: 2% of monthly gross receipts.
month to month	8/1/1995	7/31/1996	
<b>Park Unit:</b> Anza-Borrego Desert SP			<b>District:</b> Colorado Desert
County of San Diego*			Operate and maintain Agua Caliente Hot Springs.
20 years	11/1/1988	10/31/2008	
<b>Park Unit:</b> Bolsa Chica SB			<b>District:</b> Orange Coast
City of Huntington Beach*			Land adjacent to Bolsa Chica Pier
40 years	12/1/1986	11/30/2026	
<b>Park Unit:</b> Burton Creek SP			<b>District:</b> Sierra
Tahoe City Pubic Utility District*			Operate and maintain Cross Country Ski Trails. Rental terms: \$2,500 of gross receipts up to \$140,000; \$5,000 of gross receipts over \$140,000; \$7,000 of gross receipts over \$175,000; 3% of gross receipts over \$200,000. 2006/07 rents reported - \$9,804.
5 years	3/1/2002	2/28/2007	
<b>Park Unit:</b> Carlsbad SB			<b>District:</b> San Diego Coast
City of Carlsbad*			Development of public restrooms in North Beach area at Carlsbad and Oak Avenues.
20 years	4/1/1990	6/30/2009	
<b>Park Unit:</b> Carpinteria SB			<b>District:</b> Channel Coast
Linden Field			Care, operation and maintenance of Linden Field.
5 yrs w/5 yr option	9/1/2004	8/31/2009	
<b>Park Unit:</b> Castaic Lake SRA			<b>District:</b> Angeles
County of Los Angeles			Operate and maintain park.
50 years	11/18/1969	11/17/2019	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> Cayucos SB			<b>District:</b> San Luis Obispo Coast
County of San Luis Obispo			Develop, equip, operate and maintain Cayucos SB, pier and Veteran's Memorial Building. This agreement also includes operations at Morro Bay Golf Course and Old Creek at Morro Strand SB.
20 years	9/1/1999	8/31/2019	
<b>Park Unit:</b> Corona del Mar SB			<b>District:</b> Orange Coast
City of Newport Beach			Operate and maintain park.
30 years	8/19/1999	8/18/2029	
<b>Park Unit:</b> Cuyamaca Rancho SP			<b>District:</b> Colorado Desert
County of San Diego*			Operate environmental education camps at Cuyamaca Rancho SP and Palomar Mountains SP.
20 years	12/19/1989	6/30/2009	
<b>Park Unit:</b> Dockweiler SB			<b>District:</b> Angeles
City of Los Angeles			Park operation by Los Angeles County under a Joint Powers Agreement with the City of Los Angeles.
month to month	11/10/1948	11/9/1998	
<b>Park Unit:</b> Drum Barracks			<b>District:</b> Angeles
City of Los Angeles			Operate and maintain park unit.
50 years	6/1/2007	5/31/2057	
<b>Park Unit:</b> Eastshore SP			<b>District:</b> Diablo Vista
East Bay Regional Park District			Operation, control and maintenance of Eastshore State Park.
5 years	10/1/2006	9/30/2011	
<b>Park Unit:</b> El Presidio de Santa Barbara SHP			<b>District:</b> Channel Coast
Santa Barbara Trust for Historic Preservation			Acquisition, planning, development and construction of historic properties.
20 years	12/1/2006	11/30/2026	
<b>Park Unit:</b> Folsom Lake SRA			<b>District:</b> Gold Fields
CSU, Sacramento			Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.
month-to-month	12/1/1989	11/30/2004	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> Gold Field Property			<b>District:</b> Gold Fields
Sacramento Housing and Redevelopment Agency			Locke Boarding House renovation project.
5 years	7/14/2005	6/30/2010	
<b>Park Unit:</b> Kenneth Hahn SRA			<b>District:</b> Angeles
County of Los Angeles*			Operates portions of park unit (formerly known as Baldwin Hills SRA), between Rancho Cienega O'Paso de la Tijera and Rancho Rincon de los Bueyes.
50 years	6/7/1983	6/6/2033	
<b>Park Unit:</b> Kings Beach SRA			<b>District:</b> Sierra
North Tahoe Public Utility District			Operate and maintain park.
30 years	3/19/1979	3/18/2009	
<b>Park Unit:</b> Lake Del Valle SRA			<b>District:</b> Diablo Vista
East Bay Regional Park District			Operate and maintain park.
50 years	6/1/1975	5/31/2025	
<b>Park Unit:</b> Leucadia SB			<b>District:</b> San Diego Coast
City of Encinitas			Operate and maintain both Leucadia and Moonlight State Beaches.
20 years	10/1/1989	9/30/2009	
<b>Park Unit:</b> Lighthouse Field SB			<b>District:</b> Santa Cruz
City of Santa Cruz			Operate and maintain park.
30 years	11/15/1977	11/15/2007	
<b>Park Unit:</b> Mandalay SB			<b>District:</b> Channel Coast
County of Ventura			Operate and maintain park.
35 years	9/21/1982	9/20/2017	
<b>Park Unit:</b> Manhattan SB			<b>District:</b> Angeles
City of Manhattan Beach			Operate and maintain Manhattan Beach Pier.
20 years	8/1/1988	7/31/2008	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> Marconi Conference Center SHP			<b>District:</b> Marin
Marconi Center Operating Corp.			Care, maintenance, management, operation, and development of the Marconi Conference Center for the use and benefit of the general public.
25 years	1/1/1990	12/31/2014	
<b>Park Unit:</b> Monterey SB			<b>District:</b> Monterey
City of Monterey*			Develop, maintain and operate parcel identified as the Window to the Bay project.
20 years	6/30/1989	6/29/2009	
<b>Park Unit:</b> Moonlight SB			<b>District:</b> San Diego Coast
City of Encinitas			Operate and maintain both Moonlight and Leucadia State Beaches.
20 years	10/1/1989	9/30/2009	
<b>Park Unit:</b> Morro Bay SP			<b>District:</b> San Luis Obispo Coast
County of San Luis Obispo*			Develop, equip and maintain the Morro Bay Golf Course in addition to Cayucos SB and Old Creek property. Rental terms: 10% of gross receipts. 2006/07 rent receipts reported = \$164,302.
20 years	9/1/1999	8/31/2019	
City of Morro Bay*			Develop, equip and operate the Morro Bay Marina.
20 years	6/1/2002	5/31/2022	
<b>Park Unit:</b> Morro Strand SB			<b>District:</b> San Luis Obispo Coast
County of San Luis Obispo*			Develop, equip and operate the Old Creek property as well as Cayucos SB and Morro Bay Golf Course.
20 years	9/1/1999	8/31/2019	
<b>Park Unit:</b> Mount Diablo SP			<b>District:</b> Diablo Vista
East Bay Regional Park District			Old Moraga Ranch Trail
50 years	1/5/1973	12/31/2022	
East Bay Regional Park District			Mamm Property (also known as the Morgan Territory).
20 years	9/1/1996	8/31/2016	
<b>Park Unit:</b> Mount San Jacinto SP			<b>District:</b> Inland Empire
Mt. San Jacinto Winter Park Authority*			Operate and maintain Palm Springs Aerial Tramway. Rental term: \$7,000/month when non-operational; \$13,000/month when tram is in operation or \$0.75 per rider, whichever is greater. 2006/07 rents reported = \$315,386.
25 years	11/1/1996	10/31/2021	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> Old Sacramento SHP			<b>District:</b> Capital
City of Sacramento*			B.F. Hasting Building (includes the Elder Craftsmen store).
month to month	1/1/1995	12/21/1997	
City of Sacramento*			Riverfront Park
25 years	12/1/1991	11/30/2016	
<b>Park Unit:</b> Pacifica SB			<b>District:</b> Santa Cruz
City of Pacifica			Care, control and maintenance of park.
25 years	9/1/1990	8/31/2015	
<b>Park Unit:</b> Palomar Mountain SP			<b>District:</b> Colorado Desert
County of San Diego*			Operate environmental education camps at Cuyamaca Rancho SP and Palomar Mountains SP.
20 years	12/19/1989	6/30/2009	
<b>Park Unit:</b> Pan Pacific Park			<b>District:</b> Angeles
City of Los Angeles			Development, care, and maintenance of Pan Pacific Park.
50 years	3/21/1978	3/20/2028	
<b>Park Unit:</b> Pismo SB			<b>District:</b> San Luis Obispo Coast
City of Pismo Beach*			Operation and maintenance of Pismo Pier.
month-to-month	5/7/1951	6/30/2005	
<b>Park Unit:</b> Placerita Canyon SP			<b>District:</b> Angeles
County of Los Angeles			Care, maintenance and control of park property.
month to month	7/1/1981	6/30/1986	
<b>Park Unit:</b> Prairie City SVRA			<b>District:</b> OHMVR
County of Sacramento			Operate and maintain Deer Creek Hills, a sub-unit of Prairie City SVRA.
20 years	6/1/2004	5/31/2026	
<b>Park Unit:</b> Robert W. Crown Memorial SB			<b>District:</b> Diablo Vista
East Bay Regional Park District			Develop, operate and maintain park.
50 years	12/7/1966	12/6/2016	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
<b>Park Unit:</b> San Bruno Mountain SP			<b>District:</b> Diablo Vista
County of San Mateo			Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.
15 years	1/1/2001	12/31/2015	
<b>Park Unit:</b> San Clemente SB			<b>District:</b> Orange Coast
County of Orange*			Operate and maintain the Calafia portion of San Clemente SB.
20 years	3/1/1988	2/28/2008	
<b>Park Unit:</b> Santa Monica SB			<b>District:</b> Angeles
City of Santa Monica			Provides the City of Santa Monica with the right and obligation to develop, operate, and maintain Santa Monica SB excluding the property at 415 PCH.
45 years	6/1/2006	5/31/2051	
City of Santa Monica			\$21 million grant from Annenberg Foundation for the adaptive re-use of the Marion Davies Beach House and compound at 415 PCH.
50 yrs w/50 yr opt.	4/1/2005	3/31/2020	
<b>Park Unit:</b> Silver Strand SB			<b>District:</b> San Diego Coast
Southwest Community College District			Operates Crown Cove Boating Instruction and Safety Center.
20 year	6/1/2000	5/31/2020	
<b>Park Unit:</b> Stillwater Cove			<b>District:</b> Russian River
County of Sonoma RPD			County is responsible for all costs for maintenance and operation of the property.
25 years	6/26/1984	6/25/2009	
<b>Park Unit:</b> Stone Lake			<b>District:</b> Gold Fields
County of Sacramento			Operate and maintain park.
month-to-month	9/11/1978	9/10/2003	
<b>Park Unit:</b> Tahoe SRA			<b>District:</b> Sierra
Tahoe City Public Utility District			Develop, operate, control and maintain Truckee River Outlet Parcel bike paths.
20 years	7/31/2003	7/30/2023	
<b>Park Unit:</b> Watts Towers of Simon Rodia SHP			<b>District:</b> Angeles
City of Los Angeles			State's agreement is with the City, but unit is operated under another agreement with the County of Los Angeles.
50 years	3/17/1978	3/17/2028	

OPERATING AGENCY			DISTRICT
TERMS	BEGIN DATE	END DATE	ACTIVITY/CONSIDERATION TO STATE
Park Unit: Will Rogers SB			District: Angeles
City of Los Angeles			Operated by LA County under a Joint Powers Agreement with the City of LA
month to month.	2/1/1949	1/31/1999	
Park Unit: Woodland Opera House SHP			District: Capital
City of Woodland			Operate and maintain facility.
month to month	11/20/1979	11/19/2004	

## Section E Concession Contract Changes Fiscal Year 2006/07

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Section E summarizes the concession contracts that were added, renewed, reassigned to a new operator, or terminated during the fiscal year.

Some contract changes resulted from name or organizational changes within the existing concession.

## CONCESSION CONTRACT CHANGES

### Fiscal Year 2006/07

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Angel Island SP		<b>District:</b> Marin
Alcatraz Cruises	04/01/2007	15% of gross collected for Angel Island portion of tour fee. \$1.00 per bicycle. Concessionaire to collect DPR use fees (\$2.50/child; \$3.50/adults over 13). 2% of gross for dock maintenance.
Alcatraz Cruises,	03/31/2008	
Alcatraz/Angel Island tours & ferry service	1 year	
<b>Park Unit:</b> Antelope Valley CA Poppy Reserve		<b>District:</b> Inland Empire
Big Daddy Hot Dogs	03/15/2004	\$500 annually or 12% of monthly gross receipts, whichever is greater.
Millhollon, Gary	05/15/2005	
Snack stand	terminated	
<b>Park Unit:</b> Anza-Borrego Desert SP		<b>District:</b> Colorado Desert
La Casa Del Zorro Desert Resort	06/01/2007	\$1,000/year or 10% of monthly gross receipts, whichever is greater.
McCullough, James	05/31/2012	
Interpretive tour services	5 yrs w/5 yr option	
California Overland	04/01/2005	\$1,000/year or 10% of all gross receipts, whichever is greater.
Rafetto, Joseph	03/31/2007	
Off road vehicle tours	2 years	
<b>Park Unit:</b> Auburn SRA		<b>District:</b> Gold Fields
Auburn Boat Club	01/01/2007	\$50/month or 10% of monthly gross receipts excluding gasoline sales, whichever sum is greater.
Brun, John	09/30/2008	
Slip and mooring rentals	1 year 9 months	
Ponderosa Trail Rides	05/01/2005	10% of monthly gross receipts.
Lundsford, Lori	04/30/2006	
Horseback trail rides	terminated	
Zupo Photography	05/01/2005	\$25/month or 5% of monthly gross receipts, whichever is greater. No operations were reported in 2006/07.
Zupo, Ben	08/31/2005	
Photography service	month to month	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Auburn SRA		<b>District:</b> Gold Fields
Hot Shot Imaging	05/01/2005	\$50 month or 5% of monthly gross receipt, whichever amount is greater.
Kromps, Eric	09/30/2005	
Photograph	terminated	
Rafter's Toe	05/01/2005	\$100/month or 5% of monthly gross receipts, whichever amount is greater.
Keuzberg, Derry	09/30/2005	
Raft towing service	month to month	
P.S. Photos	05/01/2005	\$25/month or 5% of monthly gross receipts, whichever amount is greater.
Spiers, Peter	08/31/2005	
Photography service	month to month	
American River Concession Outfitters	03/01/2007	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants. FY 2005/06 rents were generated from preceding contracts that expired 12/31/06. FY 2006/07 rents reported for 39 different concession contracts.
Various,	12/31/2007	
Whitewater recreation	9 months	
<b>Park Unit:</b> Carlsbad SB		<b>District:</b> San Diego Coast
JP's Surf Camp	10/01/2006	\$1,500/year or 15% of gross receipts, whichever is greater, during the months of June, July and August. All other months the minimum rent is 15% of gross receipts only.
Pierce, Jonathan	09/30/2007	
Surf school	1 year	
<b>Park Unit:</b> Clear Lake SP		<b>District:</b> Northern Buttes
Recreation Resource Management	06/01/2005	8% of annual gross receipts.
Meyer, Warren	01/31/2007	
Clear Lake camp store, marina and cabins	20 months	
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley
Brown's Coffee & Sweets	04/01/2005	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance. 2006/07 rents reflect rental abatement in amount of \$8,002 for plumbing repairs.
Nelson, Michael & Cheryl	12/31/2006	
Brown's Coffee & Sweet Shop	21 months	
Columbia House Restaurant	06/01/2005	\$10,000/year or 4% of all annual gross receipts. Plus 1% of annual gross receipts for maintenance.
Joe Co Partners, Inc	04/30/2008	
Restaurant	Assigned	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Columbia SHP		<b>District:</b> Central Valley
Towle and Leavit Historic Retail Shop	02/01/2006	\$14,000 minimum annual rent or 7% of annual gross receipts up to \$200,000 plus 8% of annual gross receipts over \$200,000, whichever is greater
Brown, Maryann & David	01/31/2011	
Retail Sales and Gifts	5 Yrs. w/5 yr option	
Quartz Mountain Stage Line	07/01/1999	8.025%/month. Assigned from A.N. Fisher & Co. effective 10/8/2006.
Fraser, Tom	06/30/2009	
Stage rides & horseback tours	10 years	
Columbia City Hotels	02/01/2002	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% of gross receipts over \$100,000. \$5,000/year for conservation of historic objects, 2% of gross receipts for maintenance, and \$30,000/year in marketing expenditures. Assigned from City Hotel Corp. 4/07. Early entry permit
Maughn, Rex	01/31/2004	
Operates City & Fallon Hotels Complex	month-to-month	
John & Jeanne Hand	07/01/2001	\$1,000/month or 8% of monthly gross receipts, whichever is greater. Contract assigned from James Brisco effective 3/27/06.
Hand, John & Jeanne	06/30/2011	
Operate the St. Charles Saloon	10 years	
<b>Park Unit:</b> Crystal Cove SP		<b>District:</b> Orange Coast
Crystal Cove Alliance	05/01/2006	\$50,000/year or 2.1 % of gross receipts whichever amount is greater, plus 12% of gross receipts towards facility improvements.
Davick, Laura	03/30/2026	
Historic District lodging, restaurants & catering	20 years	
<b>Park Unit:</b> Doheny SB		<b>District:</b> Orange Coast
Wheel Fun Rentals	05/01/2007	\$65,000/year or 18% of gross receipts, whichever amount is greater. Contract awarded to existing Concessionaire.
Stonehouse, Al	04/30/2017	
Beach stand and rentals	10 years	
<b>Park Unit:</b> Emerald Bay SP		<b>District:</b> Sierra
Kayak Tahoe	07/01/2006	\$1,000/year or 10% of gross sales up to \$50,000 plus 15% of gross sales over \$50,000, whichever is greater.
Lannoy, Steve	06/30/2011	
Guided kayak tours	5 yrs w/5 yr option	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
Park Unit: Folsom Lake SRA		District: Gold Fields
Adventure Sports	01/01/2005	8% of monthly gross receipts.
Hausmann, Carl	12/31/2005	
Canoe and kayak rental	month to month	
Park Place Food Concession	06/01/2004	\$7,500/year or 10% of monthly gross receipts, whichever is greater.
Heatlie, Don	12/31/2005	
Food and equipment rentals	month to month	
Folsom Lake Boat Rental	08/01/2004	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.
Pennington, Ashley	12/31/2005	
Ski boat rental	month to month	
California Canoe and Kayak	04/01/2005	10% of monthly gross receipts.
Liggett, Jeff	03/31/2006	
Canoe and kayak rentals	month to month	
Mobile Boat Service	01/01/2005	5% of annual gross receipts.
Maringer, Tom	12/31/2005	
Boat towing service	month to month	
Launch Wakeboarding School	03/01/2005	10% of monthly gross receipts.
Fraser, Ryan	02/28/2006	
Wakeboarding lessons	month to month	
Fitness Lifestyles	05/01/2005	10% of monthly gross receipts
Rodriquez, Joe	04/30/2006	
Fitness lifestyles	1 year	
Twin Cities Motorsports	06/01/2004	\$5,000/year or 16% of monthly gross receipts, whichever amount is greater. Formerly known as BAM Motorsports.
Hill, Matthew	12/31/2004	
Personal watercraft rentals	month to month	
Joe's Cooler-N-Stuff	04/01/2005	\$100/month or 10% of monthly gross receipts, whichever amount is greater. Contract assigned to Big Chill Ice Cream Float effective 6/1/07.
Wise, Joe	03/31/2006	
Floating food concession	assigned	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Folsom Lake SRA		<b>District:</b> Gold Fields
Current Adventures	05/01/2005	10% of monthly gross receipts.
Crandall, Dan	04/30/2006	
Kayak classes & tours	month to month	
Total Body Fitness	05/01/2005	10% of monthly gross receipts.
Shaw, Mark	04/30/2006	
Fitness program	month to month	
Sea Horse Adventures	04/01/2004	Compensation to State is the provision of recreational opportunities to the public.
Cobb, Dave	03/31/2005	
Recreational/Instructional dive tours	month to month	
Big Chill Ice Cream Float	04/01/2005	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend). This contract was assigned from Joe's Cooler-N-Stuff effective 6/1/07.
Blomberg, Steve and Marie	03/31/2006	
Floating food concession	month-to-month	
Granite Bay Food Service	04/01/2007	\$330/month or 12% of gross monthly receipts, whichever amount is greater.
Adorno, Thomas	04/30/2007	
Mobile food service	month to month	
<b>Park Unit:</b> Hearst San Simeon SHM		<b>District:</b> San Luis Obispo Coast
Hearst Holdings	08/14/2006	\$225/month or 5% of gross sales, whichever is greater.
Hearst, Stephan	12/31/2006	
Operates Hearst Ranch beef sales	4 1/2 months	
<b>Park Unit:</b> Hollister Hills SVRA		<b>District:</b> OHMVR
Faultline Powersports, Inc.	08/01/1997	7.5% of gross receipts. Assigned from Pit Stop 4/06.
Ortiz, John	07/31/2007	
OHV parts and supply store	10 years	
<b>Park Unit:</b> Hungry Valley SVRA		<b>District:</b> OHMVR
Big Trax	08/01/2004	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalties, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.
Sutter, Joseph	07/31/2008	
Motocross events at Quail Canyon	4 years	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Huntington SB		<b>District:</b> Orange Coast
Wheel Fun Rentals	08/01/1998	\$15,000/year or 18% of gross receipts, whichever is greater.
Stonehouse, Al	07/31/2008	
Beach stands and equipment rentals	10 years	
<b>Park Unit:</b> Indio Hills Palms		<b>District:</b> Colorado Desert
Covered Wagon Tours	04/01/2007	\$200/month or 5% of gross receipts, whichever amount is greater.
Fawcett, Neil	03/30/2012	
Wagon tours	5 yrs w/5yr option	
<b>Park Unit:</b> Lake Oroville SRA		<b>District:</b> Northern Buttes
North State Diving	06/02/2004	10% of monthly gross receipts. No services performed in 2006/07.
Smith, Sherry & Scott	06/01/2005	
Boat hull cleaning	month to month	
North Valley Guide Service	06/03/2004	5% of total gross receipts.
Kehm, Robert	05/31/2006	
Guide Service	2 years	
<b>Park Unit:</b> Lake Perris SRA		<b>District:</b> Inland Empire
Phil Edmondson	03/01/2007	\$1,000/year or 10% of annual gross receipts, whichever is greater. Early entry permit issued 1/07.
Edmondson, Phil	02/28/2009	
Operates equestrian tours & hayrides	2 years	
<b>Park Unit:</b> Leo Carrillo SP		<b>District:</b> Angeles
Anthony and Annette Micicucci	04/01/2006	\$20,000 or 10% of annual gross receipts, whichever is greater.
Minicucci, Anthony and Annette	03/31/2016	
Operates Leo Carillo camp store	10 years	
<b>Park Unit:</b> Malibu Lagoon SB		<b>District:</b> Angeles
Surflife	11/01/2004	\$400/month to provide webcam service to check surf conditions.
Gilovich, Dave	10/31/2006	
On-line surf information	2 years	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Manresa SB		<b>District:</b> Santa Cruz
Anderson Family Surf Camp	06/01/2004	\$750/year or 12% of annual gross receipts, whichever is greater. No operations were reported in 2006/07.
Wiget, Barney	05/31/2009	
Surf school	5yrs w/5yr option	
<b>Park Unit:</b> Marshall Gold Discovery SHP		<b>District:</b> Gold Fields
Bekearts Gun Shop and Retail Store	04/01/2005	\$8,500/year minimum rent or 10% of gross receipts, whichever is greater.
Erhardt, Fritz and Margaret	03/31/2009	
Gun shop and retail store	5 years	
Argonaut Refreshment Saloon	03/01/1999	\$50/month or 7% of monthly gross receipts, whichever is greater. Assigned to Debi & Victor Garcia effective 10/1/06.
Bartlett, Sydney	02/28/2009	
Restaurant	assigned	
Fritz and Margaret Erhardt	05/01/2007	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual gross receipts, whichever sum is greater.
Erhardt, Fritz and Margaret	04/30/2009	
Operates Erhardt's Dry Goods store	2 years	
Argonaut Refreshment Saloon	03/01/1999	\$50/month or 7% of monthly gross receipts, whichever amount is greater. Contract assigned from Sydney Bartlett effective 10/1/06.
Garcia, Debi & Victor	02/28/2009	
Argonaut Refreshment Saloon	10 years	
<b>Park Unit:</b> Mono Lake Tufa SR		<b>District:</b> Sierra
Mono Lake Committee	06/01/2007	\$300/year or 5% of annual gross receipts, whichever amount is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of annual gross receipts, whichever amount is greater.
McQuilkin, Geoff	05/31/2012	
Kayak and canoe tours	5 yrs w/5yr option	
<b>Park Unit:</b> Monterey SHP		<b>District:</b> Monterey
Jack Tar-The Seagoing Organ Grinder	02/01/2006	\$210/month. Contract terminated 9/30/06.
Monroe, Philip	01/31/2009	
Organ grinder with a monkey	terminated	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Mount Tamalpais SP		<b>District:</b> Marin
Dunlap Lands	05/01/2005	\$2,000/year or 2% of annual gross receipts, whichever is greater. No rents reported in 2006/07.
Denevan, Pat	04/30/2006	
Hang-gliding lessons	month to month	
<b>Park Unit:</b> Oceano Dunes SVRA		<b>District:</b> Oceano Dunes
LUV-2-CAMP	07/01/2004	\$500/month or 8% of monthly gross receipts, whichever is greater.
Williams, Mark	05/31/2006	
Trailer rentals	month to month	
Sun Buggie Fun Rental of Pismo	07/01/2004	\$500/month or 8% of monthly gross receipts, whichever is greater.
Randy, Jordan	12/31/2005	
ATV rentals	month to month	
Pacific Adventure Tours/Xtreme Hummer Adve	04/01/2005	\$500/month or 5% of the first \$500,000 annual gross receipts and 6.5% of all annual gross receipts over \$500,000, whichever total amount is greater.
Haas, Larry	02/28/2007	
Off road vehicle tours	23 months	
Steve's ATV Rental	03/01/2005	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts whichever is greater. Assigned to Pismo Beach Hummer Tours 4/06.
Dayton, Steve	02/02/2007	
Hummer tours	assigned	
Pismo Beach Hummer Adventures	04/01/2005	\$500// month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater. Assigned from Steve's ATV Rentals 4/06.
Shelton, Robert	02/28/2007	
Hummer Tours	23 months	
<b>Park Unit:</b> Old Town San Diego SHP		<b>District:</b> San Diego Coast
Delaware North Parks & Resorts at San Diego	06/01/2005	\$2,000,000/year or 8.5% of all annual gross receipts up to and including \$18,000,000 and 9% of all annual gross receipts over \$18,000,000, whichever total amount is greater.
Casad, Steve	05/31/2015	
Operates Plaza del Pasado	10 years	
Ana Salcedo	02/01/2006	\$100,000/year or 12% of all gross receipts up to and including \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever total amount is greater.
Salcedo, Ana	01/31/2006	
Operates Wallach & Goldman Square	month to month	

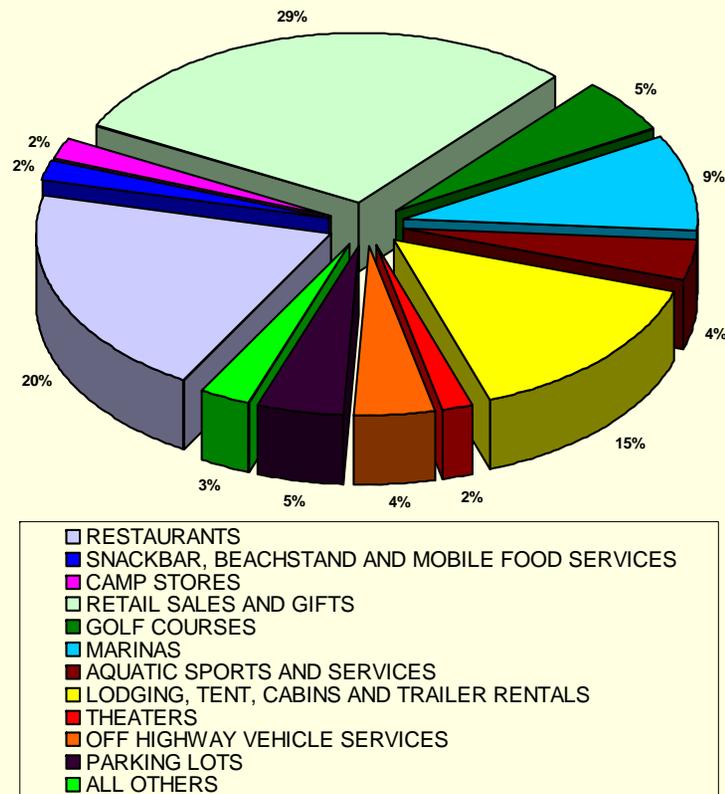
CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Pfeiffer Big Sur SP		<b>District:</b> Monterey
Guest Services Company of Virginia	11/01/2004	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.
Lopez, Ken	10/31/2009	
Lodge, groceries, gifts & restaurant	5 yrs w/5 yr option	
<b>Park Unit:</b> Point Lobos SR		<b>District:</b> Monterey
Philip Sammet Guided SCUBA Diving Tours	11/01/2006	\$50/month or 10% of monthly gross receipts, whichever is greater.
Sammet, Philip	10/31/2008	
Instructional SCUBA dive tours	2 years	
<b>Park Unit:</b> Prairie City SVRA		<b>District:</b> OHMVR
Racecraft Motorsports	05/01/2005	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater.
Lovotti, Gary	04/30/2009	
Operates Go-kart track	5 years	
A.M.P. Racing, LLC	07/01/2001	6% of monthly gross receipts.
Azevedo, Jack	06/30/2002	
Motocross race track operation	month to month	
<b>Park Unit:</b> San Buenaventura SB		<b>District:</b> Channel Coast
Wheel Fun Rentals	05/24/2004	\$15,000/year or 17% of annual gross receipts, whichever is greater.
Stonehouse, Al	05/23/2005	
Equipment rentals	month to month	
<b>Park Unit:</b> San Elijo SB		<b>District:</b> San Diego Coast
Eli Howard Surf School	10/01/2004	\$30,000/year or 20% of gross receipts, whichever is greater.
Kessler, Michael & Greg	09/30/2007	
Overnight surf school	3 years	
Guided Adventures in Nature (GAIN)	09/01/2006	7.5% of gross receipts for overnight camping and 10% of gross receipts for day paddles.
Evans, Carol	08/31/2008	
Surf kayaking & camp	2 years	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> San Elijo SB		<b>District:</b> San Diego Coast
JLM Systems	05/01/2007	\$30,000/year or 15% of annual gross receipts, whichever is greater.
Manganelli, Joseph	04/30/2017	
Beach and campground store	10 years	
<b>Park Unit:</b> Seacliff SB		<b>District:</b> Santa Cruz
Espresso Rio of Aptos	04/01/2004	\$4,000 minimum annual rent. June-Aug: \$400/month or 7% of monthly gross receipts, whichever is greater. Sept-May: 7% of monthly gross receipts only.
Bylina, Rick	09/30/2004	
Beach stand	Terminated	
The Beach Shack	07/01/2005	\$3,500/year or 6% of gross receipts, whichever is greater.
Weeks, Sonja	06/30/2010	
Beach stand	5 year w/5yr option	
<b>Park Unit:</b> Silver Strand SB		<b>District:</b> San Diego Coast
Pacific Beach Surf School	07/01/2004	\$200/month or 12% of monthly gross receipts, whichever amount is greater, during June, July and August. All other months the minimum rent shall be 12% of monthly gross receipts.
Strunk, Randy	06/30/2005	
Surf school	terminated	
Coronado Surfing Academy	11/01/2006	\$200/month or 12% of monthly gross receipts, whichever amount is greater during months of June, July and August. During all other months, Concessionaire shall pay as minimum monthly rent 12% of gross receipts.
McManus, Teevan	10/31/2007	
Surf camps	1 year	
<b>Park Unit:</b> South Carlsbad SB		<b>District:</b> San Diego Coast
San Diego Surfing Academy	10/01/2004	\$30,000/year or 15% of monthly gross receipts, whichever amount is greater.
Weber, Patrick	09/30/2007	
Surfing instruction	3 years	
Surf Sessions, Inc	10/01/2004	\$5,000 month or 15% of gross receipts, whichever is greater June - August. All other months only the 15% gross receipts will be in effect.
Mirandon, Uriah	09/30/2007	
surf school	3 yrs	
JLM Systems	05/01/2007	\$30,000/year or 15% of annual gross receipts, whichever is greater.
Manganelli, Joseph	04/30/2017	
Beach stand and camp store	10 years	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Torrey Pines SB		<b>District:</b> San Diego Coast
The Lodge at Torrey Pines	08/01/2007	\$12,000 in equipment purchases and \$3,000 flat payment to Torrey Pines Interpretive/Education funds, in year 1. Year 2 - \$12,000 in revenue to State and \$3,000 to Torrey Pines Interpretive/Education fund. Early entry permit issued effective 6/1/07.
Evans, Anne L.	07/31/2009	
Cabana rental	2 years	
<b>Park Unit:</b> Twin Lakes SB		<b>District:</b> Santa Cruz
Nasser Tahernehzadi & Maryam Hadidi	04/01/2005	\$1,200/year or 14% of annual gross receipts, whichever is greater.
Tahernehzadi, Nasser	03/31/2010	
Operates Seabright Mobile Concession	5 yrs w/5 yr option	
<b>Park Unit:</b> Van Damme SP		<b>District:</b> Mendocino
Lost Coast Kayaking	04/01/2006	\$50/month or 12% of gross receipts, whichever is greater.
Spencer, Jesse	03/31/2011	
Kayak rentals and tours	5 yrs w/5 yr option	
<b>Park Unit:</b> Various		<b>District:</b> Statewide
REI	06/04/2005	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.
Smith, Kristen	12/10/2005	
Interpretive day hikes and mountain biking	month to month	
SBC Global Service	12/01/2004	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50/month for the provision of two employee internet accounts per park. In addition, each park will receive one internet account free.
Ireland, Douglas	10/31/2006	
Internet (Wi-fi) Service	23 months	
California State Parks e-Store and Retail Sales	02/27/2006	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.
Vaughan, John	02/26/2008	
E-commerce retail store	2 years	
Travelocity.com	06/01/2007	90% of gross receipts for on-line pass sales.
Harris, James	05/31/2008	
Three-Day & Annual Pass Sales	1 year	

CONCESSIONAIRE BUSINESS NAME	BEGIN DATE	RENTAL TERMS
CONCESSIONAIRE NAME(S)	END DATE	
CONCESSIONAIRE ACTIVITY	TERMS	
<b>Park Unit:</b> Will Rogers SHP		<b>District:</b> Angeles
Westside Riding School	05/01/2006	\$1,000/year or 10% of annual gross receipts, whichever is greater.
Lindergaard, Dorte	04/30/2008	
Horseback riding lessons	2 years	
Geraldine Redmond-Ohaco	05/01/2006	\$1,000/year or 10% of annual gross receipts, whichever is greater.
Redmond-Ohaco, Geraldine	04/30/2008	
Horseback riding lessons	2 years	
<b>Park Unit:</b> William Randolph Hearst Memorial SB		<b>District:</b> San Luis Obispo Coast
Sea For Yourself Kayak Tours	10/01/2004	\$100/month or 10% of first \$49,999 of all annual gross receipts and 15% of annual gross receipts in excess of \$50,000, whichever total amount is greater.
Potter, Todd	09/30/2009	
Kayak tours	5 years	

## Section F Concession Operations by Type Fiscal Year 2006/07



Section F summarizes contracts by concession type. The categories include food services, retail sales, marina operations, lodging facilities, aquatic, golf, equestrian and off-highway vehicle recreation.

Operating agreements and non-profit concession contracts are not included in this section.

**CONCESSIONS OPERATIONS BY TYPE**  
**Fiscal Years 2006/07**

CONCESSION TYPE	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
RESTAURANTS	\$26,652,615	\$2,298,040
SNACKBAR, BEACHSTAND, AND MOBILE FOOD SERVICES	\$1,591,375	\$214,441
CAMP STORES	\$2,091,665	\$239,752
RETAIL SALES AND GIFTS	\$15,922,340	\$3,309,307
GOLF COURSES	\$2,260,711	\$595,763
MARINAS	\$9,713,301	\$1,053,905
AQUATIC SPORTS AND SERVICES	\$1,404,944	\$441,758
LODGING, TENT, CABINS AND TRAILER RENTALS	\$15,373,478	\$1,656,967
THEATERS	\$2,519,138	\$206,011
OFF HIGHWAY VEHICLE SERVICES	\$7,290,488	\$492,468
PARKING LOTS	\$776,893	\$534,523
ALL OTHERS	\$3,119,539	\$330,160
<b>TOTAL</b>	<b>\$88,716,487</b>	<b>\$11,373,095</b>

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>RESTAURANTS</b>						
Asilomar SB	Delaware North Parks Services	M	A		\$9,081,604	\$900,282
Columbia SHP	City and Fallon Hotel Complex	M	A		\$376,478	\$9,412
Columbia SHP	Columbia City Hotels	M	A	INT	\$255,859	0
Columbia SHP	Columbia House Restaurant		A	INT	\$213,823	\$8,621
Columbia SHP	Jack Douglass Saloon		A	INT	\$202,338	\$12,141
Columbia SHP	John & Jeanne Hand		A	INT	\$121,887	\$12,315
Crystal Cove SP	Crystal Cove Alliance	M	A	INT	\$3,954,964	\$87,612
Hearst San Simeon SHM	Aramark & Entertainment Service	M			\$1,591,140	\$240,424
Lake Valley SRA	Lake Tahoe Golf Course	M			\$469,972	\$46,997
Marshall Gold Discovery SHP	Argonaut Refreshment Saloon				\$43,142	\$3,107
Marshall Gold Discovery SHP	Argonaut Refreshment Saloon		A	INT	\$6,477	\$453
Old Town San Diego SHP	El Fandango Restaurant		A	INT	\$968,776	\$98,242
Old Town San Diego SHP	Plaza del Pasado	M	A	INT	\$7,201,409	\$612,657
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$822,523	\$131,555
Pismo SB	Superior Guest Care	M	A		\$1,342,223	\$134,222
<b>TOTAL RESTAURANTS</b>					<b>\$26,652,615</b>	<b>\$2,298,040</b>
<b>SNACKBAR, BEACHSTAND, FOOD AND BEVERAGE SERVICE</b>						
Angel Island SP	Urban Park Concessionaires	M	A		\$400,920	\$18,100
Big Basin Redwoods SP	Urban Park Concessionaires	M	A		\$27,335	\$3,925
Bolsa Chica SB	Bolsa Chica Beach Concession Group			INT	\$143,425	\$18,701
China Camp SP	Historic Village Operations		A	INT	\$14,344	\$1,437
Doheny SB	Wheel Fun Rentals				\$439,900	\$89,965
Folsom Lake SRA	Park Place Food Concession				\$131,113	\$13,110
Huntington SB	Wheel Fun Rentals				\$281,014	\$50,383
Mount Tamalpais SP	Snackshack				\$27,161	\$3,258
Seacliff SB	Sunflowers Catering and Chef Service				\$49,667	\$3,501
Silver Strand SB	Silver Strand Beach Café				\$23,320	\$4,095

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>SNACKBAR, BEACHSTAND, FOOD AND BEVERAGE SERVICE</b>						
<b>TOTAL SNACKBAR, BEACHSTAND, FOOD AND BEVERAGE SERVICE</b>					<b>\$1,538,199</b>	<b>\$206,475</b>
<b>MOBILE FOOD SERVICES</b>						
Folsom Lake SRA	Big Chill Ice Cream Float				\$4,356	\$436
Folsom Lake SRA	Granite Bay Food Service				\$14,937	\$1,792
Folsom Lake SRA	Granite Bay Services, LLC				\$16,415	\$1,612
Folsom Lake SRA	Joe's Cooler-N-Stuff				\$7,995	\$800
Twin Lakes SB	Sea Bright Mobile Concession				\$9,473	\$3,326
<b>TOTAL MOBILE FOOD SERVICES</b>					<b>\$53,176</b>	<b>\$7,966</b>
<b>CAMP STORES</b>						
Big Basin Redwoods SP	Urban Park Concessionaires	M	A		\$379,212	\$51,598
Clear Lake SP	Recreation Resource Management, In		A		\$34,728	\$2,682
El Capitan SB	Camp Store El-Re-Ga Beach Stores		A		\$146,582	\$16,857
Gaviota SP	Camp Store El-Re-Ga Beach Stores		A		\$67,433	\$7,754
Leo Carrillo SP	Leo Carrillo Camp Store		A		\$277,376	\$27,737
McArthur-Burney Falls Memorial SP	Recreation Resource Management, In		A		\$418,488	\$25,334
Refugio SB	Camp Store El-Re-Ga Beach Stores		A		\$184,032	\$21,164
San Elijo SB	JLM Systems		A		\$43,467	\$6,520
San Elijo SB	San Elijo Campstore				\$227,023	\$34,055
South Carlsbad SB	Community Recreation Systems		A		\$258,654	\$37,851
South Carlsbad SB	JLM Systems		A		\$54,670	\$8,200
<b>TOTAL CAMP STORES</b>					<b>\$2,091,665</b>	<b>\$239,752</b>
<b>RETAIL SALES AND GIFTS</b>						
Angel Island SP	Urban Park Concessionaires	M	A		\$106,357	\$86
Asilomar SB	Delaware North Parks Services	M	A		\$719,500	\$71,773
Columbia SHP	Booksellers & Stationery			INT	\$60,538	0
Columbia SHP	Brown's Coffee & Sweets			INT	\$175,537	\$1,524

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>RETAIL SALES AND GIFTS</b>						
Columbia SHP	City and Fallon Hotel Complex	M	A		\$305	\$7
Columbia SHP	Columbia Candle & Soap Works			INT	\$210,323	\$6,310
Columbia SHP	Columbia Candy Kitchen			INT	\$682,728	\$34,869
Columbia SHP	Columbia City Hotels	M	A	INT	\$85	0
Columbia SHP	Columbia Mercantile			INT	\$371,235	\$15,719
Columbia SHP	Daugerrottype Studio			INT	\$104,587	\$4,241
Columbia SHP	Fancy Dry Goods and Clothing Store			INT	\$112,432	\$7,874
Columbia SHP	Matelot Gulch Mining				\$203,935	\$12,296
Columbia SHP	Parrott's Blacksmith Shop				\$67,058	\$2,263
Columbia SHP	Pioneer Emporium			INT	\$114,815	\$10,355
Columbia SHP	Towle & Leavitt			INT	\$173,367	\$14,265
Hearst San Simeon SHM	Aramark & Entertainment Service	M			\$2,989,732	\$529,574
Hearst San Simeon SHM	Hearst Ranch Beef			INT	\$49,444	\$4,149
Lake Valley SRA	Lake Tahoe Golf Course	M			\$149,158	\$14,917
Marshall Gold Discovery SHP	Bekearts Gun Shop and Retail Store			INT	\$163,876	\$19,606
Marshall Gold Discovery SHP	Erhardt's Dry Goods			INT	\$1,670	\$84
Old Sacramento SHP	Skallet Family Jewelers			INT	\$1,112,153	\$44,268
Old Town San Diego SHP	Alvarado Provisions			INT	\$240,834	\$21,908
Old Town San Diego SHP	Bailey & McGuire Pottery			INT	\$313,681	\$27,762
Old Town San Diego SHP	Captain Fitch's Mercantile			INT	\$389,697	\$47,636
Old Town San Diego SHP	Cousin's Old Town Candy Shop			INT	\$704,519	\$105,677
Old Town San Diego SHP	El Centro Artesano			INT	\$562,235	\$62,368
Old Town San Diego SHP	Gum Saan			INT	\$163,781	\$25,450
Old Town San Diego SHP	Johnson House			INT	\$184,315	\$14,823
Old Town San Diego SHP	Miner's Gems & Minerals			INT	\$461,761	\$48,484
Old Town San Diego SHP	Old Town General Store			INT	\$118,182	\$15,000
Old Town San Diego SHP	Plaza del Pasado	M	A	INT	\$2,002,358	\$1,383,290

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>RETAIL SALES AND GIFTS</b>						
Old Town San Diego SHP	Racine & Laramie			INT	\$456,790	\$180
Old Town San Diego SHP	San Diego House			INT	\$180,298	\$14,423
Old Town San Diego SHP	Sessions Candleshop			INT	\$297,916	\$41,709
Old Town San Diego SHP	Shump Ko Hup			INT	\$17,773	\$923
Old Town San Diego SHP	Tinsmith			INT	\$321,270	\$38,962
Old Town San Diego SHP	Toler Leathersmith			INT	\$216,401	\$22,202
Old Town San Diego SHP	US House Apothecary & Soap Shop			INT	\$162,503	\$14,302
Old Town San Diego SHP	Wallach and Goldman Square			INT	\$62,415	\$104,388
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$1,013,607	\$162,177
San Juan Bautista SHP	Artist in Residence				\$1,214	\$440
Various	California State Parks e-Store and Ret				\$481,955	\$363,023
<b>TOTAL RETAIL SALES AND GIFTS</b>					<b>\$15,922,340</b>	<b>\$3,309,307</b>
<b>GOLF COURSES</b>						
Lake Valley SRA	Lake Tahoe Golf Course	M			\$1,762,017	\$510,985
Pismo SB	Superior Guest Care	M	A		\$498,694	\$84,778
<b>TOTAL GOLF COURSES</b>					<b>\$2,260,711</b>	<b>\$595,763</b>
<b>MARINAS</b>						
Angel Island SP	Alcatraz Angel Island Tours				\$91,348	\$13,703
Angel Island SP	Blue and Gold Ferry Service				\$579,452	\$202,158
Angel Island SP	Tiburon Ferry Service				\$542,050	\$55,106
Benbow Lake SRA	Benbow Yacht Club				\$3,610	\$361
Folsom Lake SRA	Adventure Sports	M			\$8,363	\$836
Folsom Lake SRA	Folsom Lake Marina	M			\$982,244	\$193,103
Folsom Lake SRA	Mobile Boat Service				\$34,038	\$3,255
Lake Oroville SRA	Funtime-Fulltime, Inc. Bidwell				\$3,153,184	\$263,789
Lake Oroville SRA	Lake Oroville Marina, LLC				\$1,359,730	\$120,994
Lake Perris SRA	Lake Perris Marina				\$358,762	\$21,526

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>MARINAS</b>						
Malibu Lagoon SB	Malibu Pier Partners, LLC				\$180,981	\$5,086
Millerton Lake SRA	Lake Millerton Marina, LLC				\$526,796	\$52,679
Morro Bay SP	Morro Bay Marina and Café	M	A		\$1,371,970	\$75,628
Silverwood Lake SRA	Pyramid Enterprises, Inc.				\$520,773	\$45,681
<b>TOTAL MARINAS</b>					<b>\$9,713,301</b>	<b>\$1,053,905</b>
<b>AQUATIC SPORTS AND SERVICES</b>						
Angel Island SP	Urban Park Concessionaires	M	A		\$700	\$35
Auburn SRA	Auburn Boat Club				\$1,836	\$294
Auburn SRA	Rafter's Toe				\$71,742	\$2,200
Auburn SRA	Various Outfitters				0	\$227,513
Carlsbad SB	JP's Surf Camp				\$5,047	\$1,500
Donner Memorial SP	Donner Lake Water Sports				\$97,080	\$12,587
Emerald Bay SP	Kayak Tahoe				\$29,087	\$2,909
Folsom Lake SRA	Adventure Sports	M			\$35,093	\$3,509
Folsom Lake SRA	California Canoe and Kayak				\$13,923	\$1,391
Folsom Lake SRA	Current Adventures				\$20,227	\$2,023
Folsom Lake SRA	Folsom Lake Boat Rental				\$75,421	\$9,050
Folsom Lake SRA	Folsom Lake Marina	M			\$168,808	\$51,508
Folsom Lake SRA	Launch Wakeboarding School				\$11,559	\$1,157
Folsom Lake SRA	Twin Cities Motorsports				\$58,023	\$9,283
Lake Oroville SRA	Big Valley Divers, Inc				\$1,345	\$101
Leo Carrillo SP	Surflife, Inc				0	\$4,960
Manresa SB	Club Ed				\$177,744	\$21,329
Millerton Lake SRA	CMS Toys				\$84,107	\$6,871
Mono Lake Tufa SR	Mono Lake Committee				\$732	\$37
Morro Bay SP	Morro Bay Marina and Café	M	A		\$95,494	\$6,509
Point Lobos SR	Philip Sammet Guided SCUBA Diving				\$900	\$150

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>AQUATIC SPORTS AND SERVICES</b>						
San Elijo SB	Eli Howard Surf School				\$204,780	\$40,957
San Elijo SB	Guided Adventures in Nature (GAIN)			INT	\$1,325	\$134
Silver Strand SB	Coronado Surfing Academy				\$5,560	\$668
South Carlsbad SB	San Diego Surfing Academy				\$194,843	\$29,227
Van Damme SP	Lost Coast Kayaking				\$23,990	\$2,879
William Randolph Hearst Memorial SB	Sea For Yourself Kayak Tours				\$25,578	\$2,977
<b>TOTAL AQUATIC SPORTS AND SERVICES</b>					<b>\$1,404,944</b>	<b>\$441,758</b>
<b>LODGING, TENT, CABINS AND TRAILER RENTALS</b>						
Asilomar SB	Delaware North Parks Services	M	A		\$10,670,519	\$1,054,141
Big Basin Redwoods SP	Urban Park Concessionaires	M	A		\$167,052	\$82,918
Columbia SHP	City and Fallon Hotel Complex	M	A		\$165,224	\$4,130
Columbia SHP	Columbia City Hotels	M	A	INT	\$115,798	0
Crystal Cove SP	Crystal Cove Alliance	M	A	INT	\$1,154,766	\$19,711
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$3,100,119	\$496,067
<b>TOTAL LODGING, TENT, CABINS AND TRAILER RENTALS</b>					<b>\$15,373,478</b>	<b>\$1,656,967</b>
<b>THEATERS</b>						
Columbia SHP	City and Fallon Hotel Complex	M	A		\$18,247	\$457
Columbia SHP	Columbia City Hotels	M	A	INT	\$5,979	0
Hearst San Simeon SHM	Destination Cinema, Inc.				\$2,477,357	\$196,798
Old Town San Diego SHP	Old Town Theater				\$17,555	\$8,756
<b>TOTAL THEATERS</b>					<b>\$2,519,138</b>	<b>\$206,011</b>
<b>EQUESTRIAN AND LIVESTOCK</b>						
Andrew Molera SP	Molera Horseback Tours of Big Sur				\$218,292	\$24,025
Armstrong Redwoods SR	Armstrong Woods Pack Station				\$54,710	\$2,917
Bothe-Napa Valley SP	Triple Creek Horse Outfit				\$65,555	\$7,571
Columbia SHP	A.N. Fisher & Co			INT	\$33,275	\$2,733

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>EQUESTRIAN AND LIVESTOCK</b>						
Columbia SHP	Quartz Mountain Stage Line			INT	\$132,123	\$342
Folsom Lake SRA	Shadow Glen Riding Stables				\$158,269	\$6,689
Half Moon Bay SB	Friendly Acres and Sea Horse Ranch				0	\$9,350
Indio Hills Palms	Covered Wagon Tours				\$23,254	\$1,800
Lake Perris SRA	Lake Perris Equestrian Tours				\$18,030	\$1,803
MacKerricher SP	Ricochet Ridge Ranch				\$197,458	\$13,053
Old Town San Diego SHP	San Diego Heritage Tours	M		INT	\$10,382	\$602
Sugarloaf Ridge SP	Triple Creek Horse Outfit				\$48,735	\$5,583
Wilder Ranch SP	Draft Horses For Hire				\$9,553	\$2,400
Will Rogers SHP	Geraldine Redmond-Ohaco				\$41,785	\$4,233
Will Rogers SHP	Westside Riding School				\$141,504	\$14,254
<b>TOTAL EQUESTRIAN AND LIVESTOCK</b>					<b>\$1,152,925</b>	<b>\$97,355</b>
<b>OFF HIGHWAY VEHICLE SERVICES</b>						
Anza-Borrego Desert SP	California Overland			INT	\$65,630	\$6,330
Carnegie SVRA	Motomart at Carnegie				\$903,460	\$45,173
Hollister Hills SVRA	Faultline Powersports, Inc.				\$597,567	\$44,817
Hungry Valley SVRA	Big Trax, LLC				\$350,232	\$42,035
Oceano Dunes SVRA	Angello's ATV Rentals				\$396,765	\$19,838
Oceano Dunes SVRA	Arnie's ATV Rental & Accessories				\$693,816	\$33,799
Oceano Dunes SVRA	BJ's ATV Rental & Accessories Center				\$878,530	\$48,852
Oceano Dunes SVRA	LUV-2-CAMP, LLC				\$542,800	\$43,824
Oceano Dunes SVRA	Pacific Adventure Tours/Xtreme Humm				\$153,548	\$8,666
Oceano Dunes SVRA	Pismo Beach Hummer Adventures				\$64,643	\$6,000
Oceano Dunes SVRA	Steve's ATV Rental & Accessories				\$1,208,831	\$68,088
Oceano Dunes SVRA	Steve's Towing Services			INT	\$226,718	\$29,334
Oceano Dunes SVRA	Sun Buggy Fun Rental of Pismo				\$574,240	\$45,940
Prairie City SVRA	A.M.P. Racing, LLC				\$132,041	\$7,923

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>OFF HIGHWAY VEHICLE SERVICES</b>						
Prairie City SVRA	Aaron's Rental			INT	\$299,597	\$30,433
Prairie City SVRA	Racecraft Motorsports, LLC			INT	\$202,070	\$11,416
<b>TOTAL OFF HIGHWAY VEHICLE SERVICES</b>					<b>\$7,290,488</b>	<b>\$492,468</b>
<b>PARKING LOTS</b>						
Candlestick Point SRA	City Park of San Francisco				\$776,893	\$534,523
<b>TOTAL PARKING LOTS</b>					<b>\$776,893</b>	<b>\$534,523</b>
<b>MISCELLANEOUS SALES AND SERVICES</b>						
Angel Island SP	Urban Park Concessionaires	M	A		\$468,082	\$41,447
Anza-Borrego Desert SP	La Casa Del Zorro Desert Resort			INT	\$4,725	\$473
Asilomar SB	Delaware North Parks Services	M	A		\$640,293	\$62,223
Auburn SRA	P.S. Photos				\$2,023	\$101
Columbia SHP	City and Fallon Hotel Complex	M	A		\$2,815	\$2,223
Columbia SHP	Columbia City Hotels	M	A	INT	\$3,267	0
Columbia SHP	J.C. Miller, Carpenter & Joiner			INT	\$27,121	\$1,896
Columbia SHP	Newby's Barbershop			INT	\$7,472	\$1,200
Crystal Cove SP	Crystal Cove Alliance	M	A	INT	\$99,160	\$1,845
D. L. Bliss SP	Tahoe Adventure Company			INT	\$5,270	\$791
Folsom Lake SRA	Total Body Fitness				\$9,647	\$966
Lake Valley SRA	Lake Tahoe Golf Course	M			\$56,860	\$40,732
MacKerricher SP	Outdoor Education Camp			INT	0	\$4,839
Monterey SHP	Jack Tar-The Seagoing Organ Grinder				\$1,305	\$210
Mount Tamalpais SP	SF Hang-Gliding Service (Dunlap Land				\$20,875	0
Oceano Dunes SVRA	Yo Banana Boy, Inc			INT	\$292,847	\$23,429
Old Sacramento SHP	Wells Fargo Bank			INT	0	\$8,100
Old Town San Diego SHP	San Diego Heritage Tours	M		INT	\$70,905	\$3,927
Pfeiffer Big Sur SP	Guest Services Company of Virginia	M	A		\$8,944	\$1,432
San Buenaventura SB	The Yellow Umbrella Co				\$47,667	\$4,877

PARK UNIT	CONCESSION	MULTI ACTIVITY	ALCOHOL SALES (A)	INTERPRETIVE ELEMENT (INT)	GROSS SALES FY 2006/2007	RENTS PAID FY 2006/2007
<b>MISCELLANEOUS SALES AND SERVICES</b>						
San Buenaventura SB	Wheel Fun Rentals				\$130,709	\$19,115
Torrey Pines SB	The Lodge at Torrey Pines				\$789	0
<b>TOTAL MISCELLANEOUS SALES AND SERVICES</b>					<b>\$1,900,776</b>	<b>\$219,826</b>
<b>PAY SHOWERS</b>						
Big Basin Redwoods SP	Urban Park Concessionaires	M	A		\$2,691	\$349
Leo Carrillo SP	Argentine Plumbing				\$25,758	\$5,151
MacKerricher SP	Mendocino Area Park Assoc. (M.A.P.A)				\$22,405	\$4,482
Malibu Creek SP	Argentine Plumbing				\$6,357	\$1,271
Point Mugu SP	Argentine Plumbing				\$8,627	\$1,726
<b>TOTAL PAY SHOWERS</b>					<b>\$65,838</b>	<b>\$12,979</b>
<b>REPORT TOTAL</b>					<b>\$88,716,487</b>	<b>\$11,373,095</b>

## **California State Parks Mission:**

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

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## **Concessions Program Mission:**

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

Arnold Schwarzenegger  
Governor

Mike Chrisman  
Secretary for Resources

Ruth Coleman  
Director of Parks and Recreation



**CALIFORNIA STATE PARKS**  
P. O. Box 942896 Sacramento, CA 94296-0001  
For information or additional copies contact: (800) 777-0369

[concessions@parks.ca.gov](mailto:concessions@parks.ca.gov)

[www.parks.ca.gov](http://www.parks.ca.gov)